



Statistical Capacity Building (StatCaB) Programme
[2019-STATCAB-63001]

'Effective Written Communication Techniques'
INSTAT of Albania
18-19 March 2019











Day 1| Session 2

Introduction to Communication



www.dosm.gov.my

	• DEFINITION
	• INTRODUCTION
	• COMMUNICATION CYCLE
	• TYPES OF COMMUNICATION
	• CHANNEL OF COMMUNICATION
	• NETWORK IN COMMUNICATION
	• COMMUNICATION SKILLS
	• GENERIC STATISTICAL BUSINESS PROCESS MODEL (GSBPM)

communication

/kəmjuːnɪˈkeɪʃ(ə)n/

noun

noun: communication; plural noun: communications

1. **The imparting or exchanging of information by speaking, writing, or using some other medium.**
 - **a letter or message containing information or news.**
 - **the successful conveying or sharing of ideas and feelings.**
 - **social contact.**
2. Means of sending or receiving information, such as telephone lines or computers.
 - the field of study concerned with the transmission of information.
3. Means of travelling or of transporting goods, such as roads or railways.

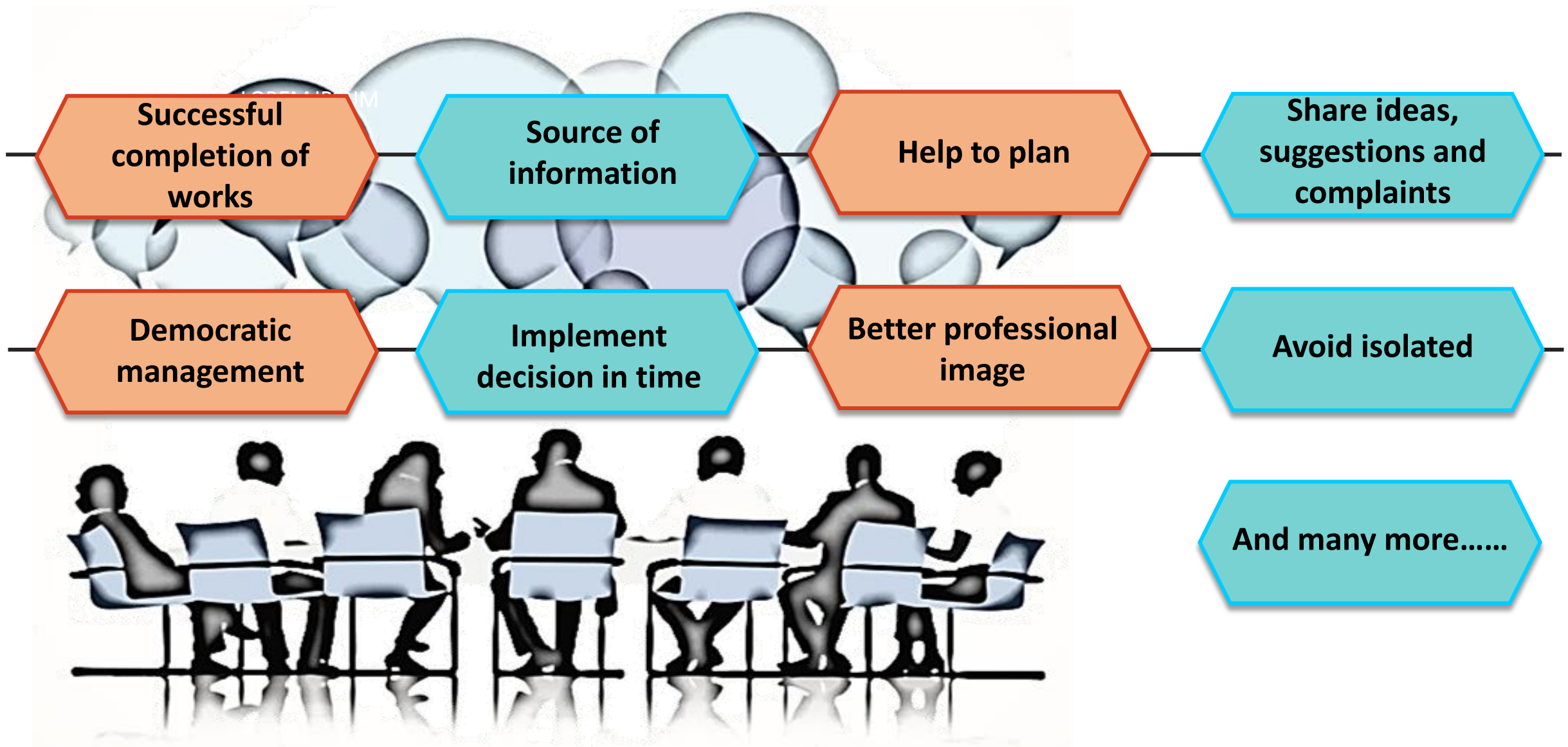
A basic communication model consists of five elements:

- The **sender**;
- The **message** itself;
- The **medium** that carries the message;
- The **receiver**; and
- The **feedback**.

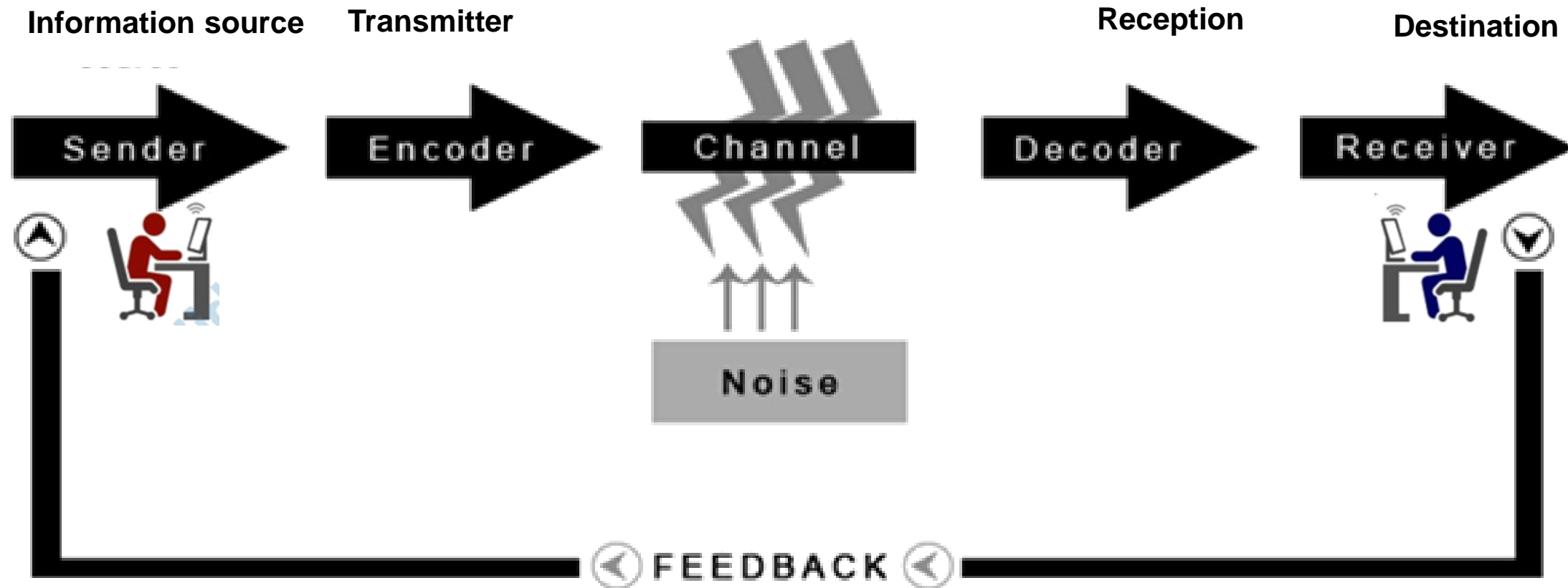
Other elements: Noise and Context



Introduction: Importance of Communication



Communication Cycle



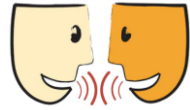
Shannon-Weaver's Model of Communication Cycle

Types of Communication



VERBAL

Messages are transmitted through sounds or words



ORAL

Messages are transmitted via sounds

Face to face conversation
Telephone



WRITTEN

Messages are transmitted via words

Books
Magazines
Email



VISUALIZATION

Messages are transmitted via images

Graphs
Maps
Posters



NONVERBAL

Messages are wordless

Body Language
Gestures
Eye contact

Verbal vs Non-verbal Communication



Basis	Verbal communication	Non-verbal communication
1. Use of word	Verbal communication uses oral or written words.	Non-verbal communication not uses any oral or written words.
2. Types	Verbal communications two types: Oral and written.	Non-verbal communications may various types: visual, audio, audio-visual, silent etc.
3. Understand	Easy to understand.	Difficult to understand
4. Structured	Verbal communications highly structured.	Non-verbal communication lacks in formal structure.
5. Distortion of information	Less possibility of distortion of information.	High possibility of distortion of information.
6. Continuity	Verbal communication begins and ends with words.	Non-verbal communication continues until the purpose achieved.
7. Feedback	Verbal communication gives a less and delayed feedback.	Non-verbal communication gives a lot of feedback.

<https://thebusinesscommunication.com/kinds-of-non-verbal-communication/>

Oral VS Written Communication

ORAL	Point of Difference	WRITTEN
Talking and listening	Involves	Writing and reading
Generally informal	Formality	Generally formal and less ambiguous
Quick and instantaneous	Feedback	Delayed
Flexible and faster	Easy acceptance	Rigid slow and elaborate
No permanent record	Evidence	Authentic and credible records
Suitable for short messages	messages	Suitable for length and organized message
Economical	Cost	Expensive and stable



Use written communication when

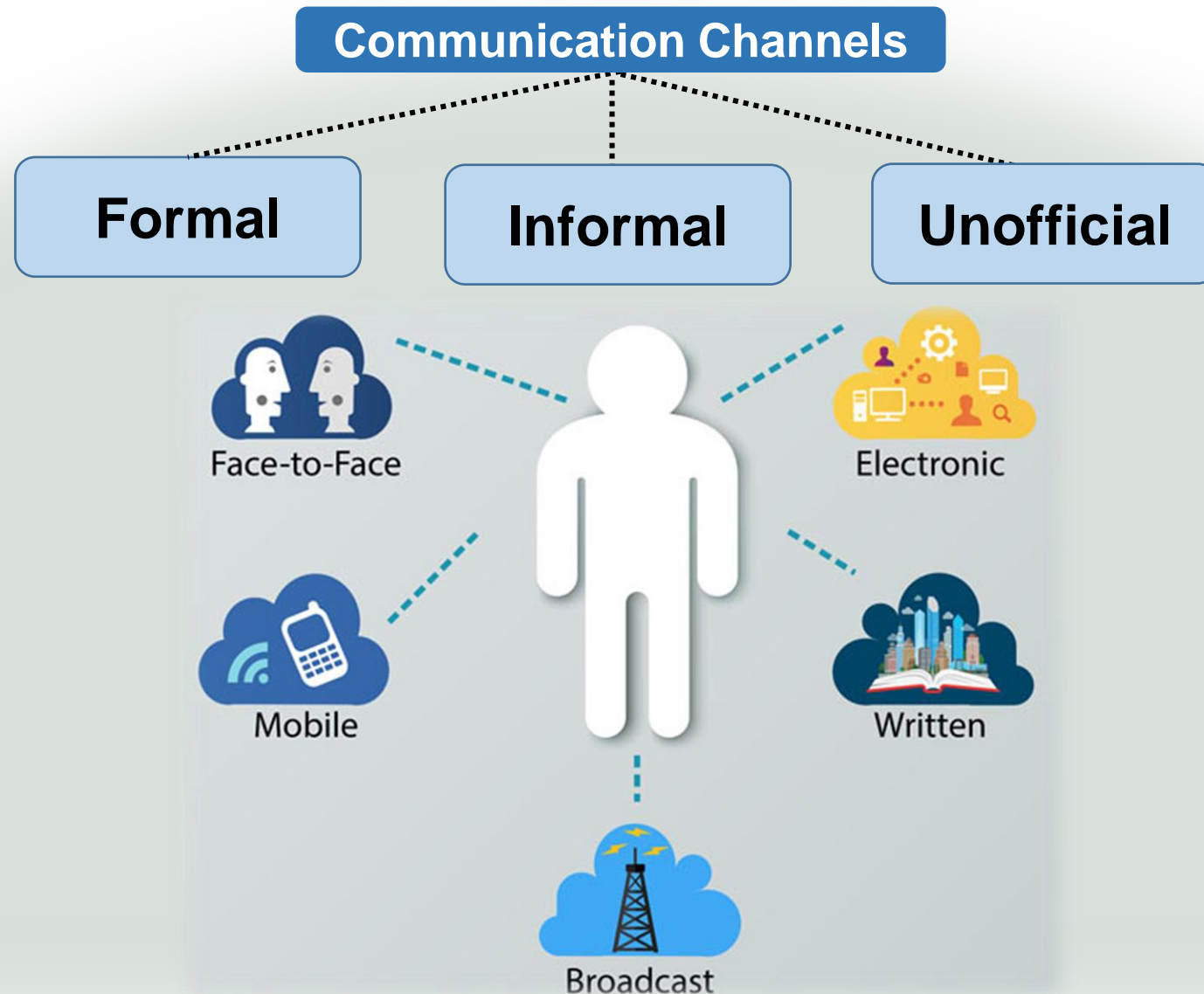
- ✓ Conveying facts
- ✓ The message needs to become parts of permanent file
- ✓ There is a little time urgency
- ✓ You do not need immediate feedback
- ✓ The ideas are complicated



Use oral communication when

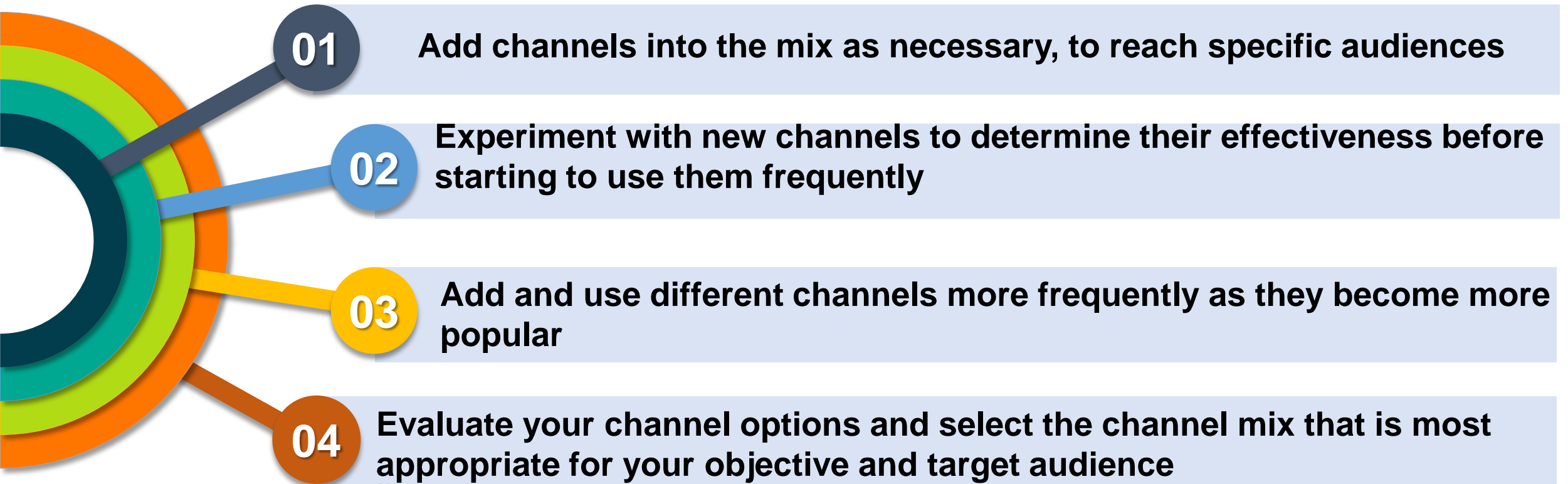
- ✓ Conveying emotions and feelings
- ✓ The message does not need to be permanent
- ✓ There is time urgency
- ✓ You need immediate feedback
- ✓ The ideas are simple or can be made simple with explanations





Channel Type	Example	Good Way To	Pros	Cons
Central communications (one to many)	<ul style="list-style-type: none"> - Press release - E-mail - Memo - Intranet post 	<ul style="list-style-type: none"> - Update/Inform a large group about a issues of 'big' concern/initiative 	<ul style="list-style-type: none"> - Scalable - Reaches multiple stakeholders 	<ul style="list-style-type: none"> - Difficult to gauge impact - Limited opportunity to clarify
Leader presentation (one to many)	<ul style="list-style-type: none"> - Media interview - Press conference - Town halls - CEO video/blogs 	<ul style="list-style-type: none"> - Motivate and energize audience - Make important announcement 	<ul style="list-style-type: none"> - Good way to address issues - Highly credible source 	<ul style="list-style-type: none"> - One-way communication - Audience often intimidated to ask questions
Manager cascade (one to few)	<ul style="list-style-type: none"> - Communication in team meetings - Emails 	<ul style="list-style-type: none"> - Inform/update on team specific and/or sensitive matters 	<ul style="list-style-type: none"> - Trusted source - Personal 	<ul style="list-style-type: none"> - Messages often fail to get through - Manager not familiar/bought-in
Manager dialogue (interactive)	<ul style="list-style-type: none"> - Group discussion - Manager one-on-one 	<ul style="list-style-type: none"> - Problem solve/gain feedback - Translate strategy into action 	<ul style="list-style-type: none"> - Helps resolve issues - Drives behavioral change 	<ul style="list-style-type: none"> - Time intensive - High variability in manager communication skill
Mobile and social media updates (one to many)	<ul style="list-style-type: none"> - Company blogs - Intranet - Twitter account - SMS mobile - Company Facebook 	<ul style="list-style-type: none"> - Time-sensitive information updates/alerts - Humanizing the company 	<ul style="list-style-type: none"> - Ease of access to information - Tracking sentiment 	<ul style="list-style-type: none"> - If not done properly, company can be seen as 'phony'
Social media participation (interactive)	<ul style="list-style-type: none"> - Discussion forums - Blogs - Twitter - YouTube 	<ul style="list-style-type: none"> - Sharing viewpoints - Engaging in debates - Creating a dialog 	<ul style="list-style-type: none"> - Builds engagement - Gives a human face to the company 	<ul style="list-style-type: none"> - Little control over the communication - Possible rejection of corporate agenda
Enabling advocates (many to many)	<ul style="list-style-type: none"> - Employees - Suppliers - Customers 	<ul style="list-style-type: none"> - Reputation management - Reaching out to skeptical audiences - Spread viral message 	<ul style="list-style-type: none"> - Trusted sources - High resonance - High "stickiness" 	<ul style="list-style-type: none"> - Ability to find suitable advocates - Time-sensitive

Choosing the Right Communication Channel



<http://www.elementsofic.com/element/channel-selection/>

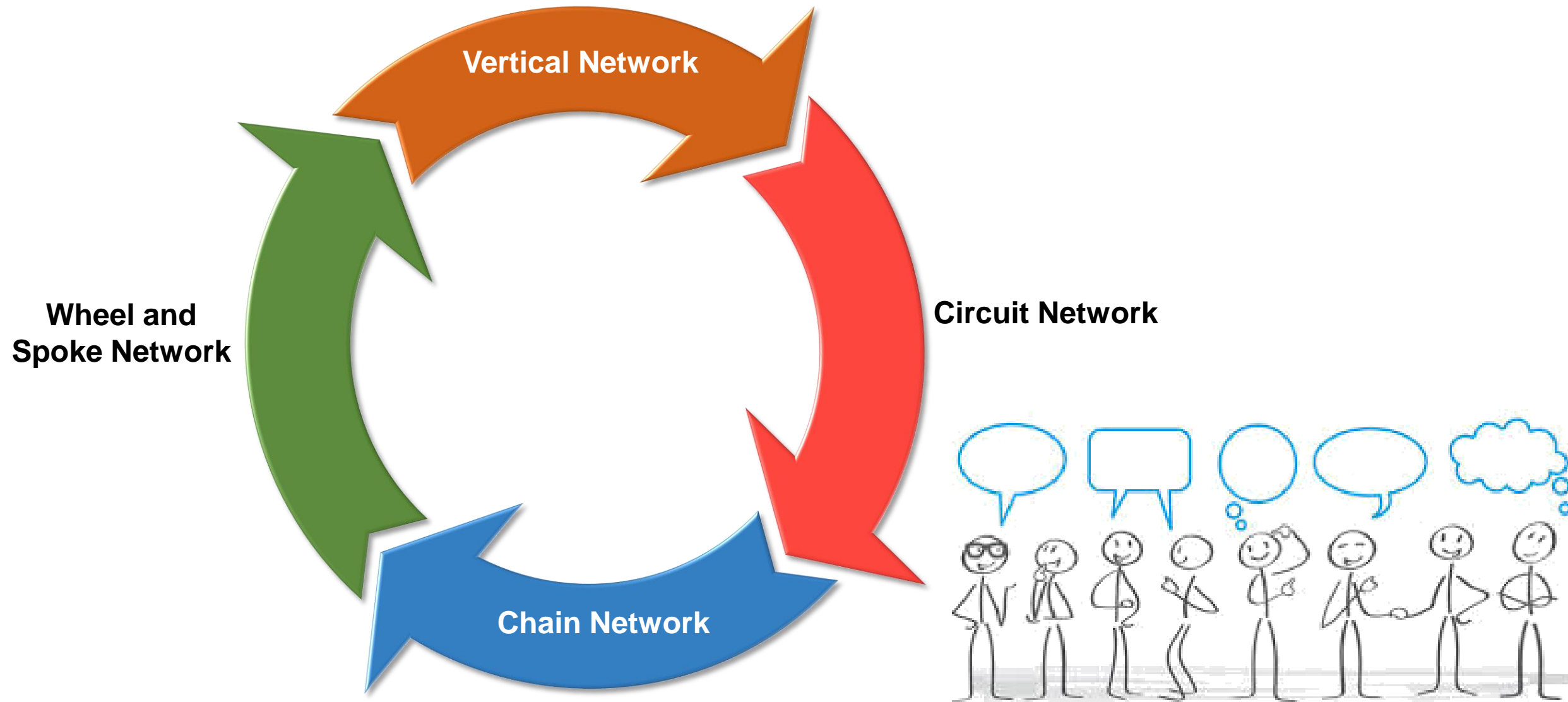


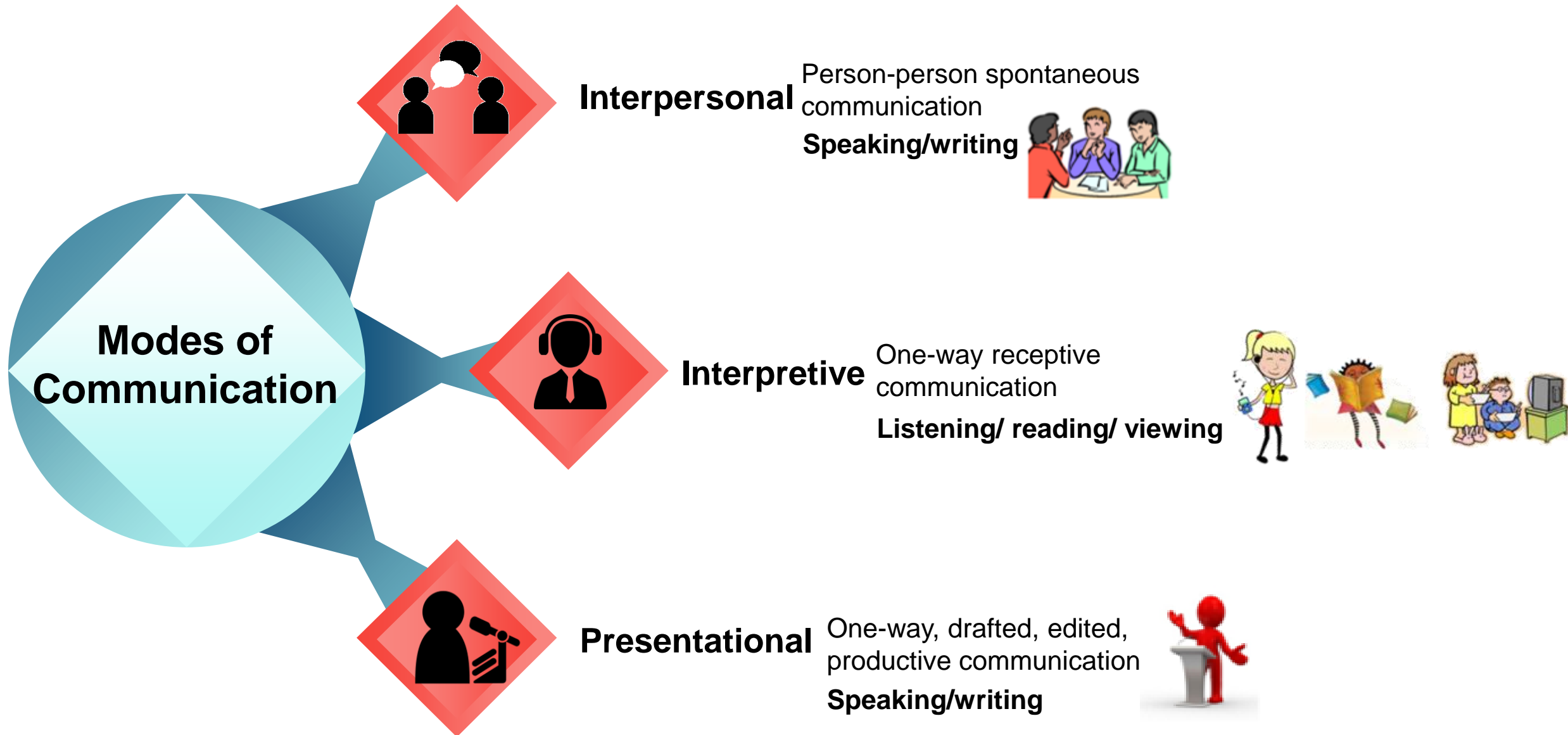
Channel of Communication

<u>Channel</u>	<u>Information Richness</u>
Face-to-face conversation	High
Videoconferencing	High
Telephone conversation	High
E-mails.	Medium
Handheld devices	Medium
Blogs	Medium
Written letters and memos	Medium
Formal written documents	Low
Spreadsheets	Low



*Source: Adapted from information in Daft, R. L., & Lenge, R. H. (1984). Information richness: A new approach to managerial behavior and organizational design. In B. Staw & L. Cummings (Eds.), *Research in organizational behavior* (Vol. 6, pp. 191–233). Greenwich, CT: JAI Press; and Lengel, R. H., & Daft, D. L. (1988). The selection of communication media as an executive skill. *Academy of Management Executive*, 11, 225–232.*





Modes of Communication

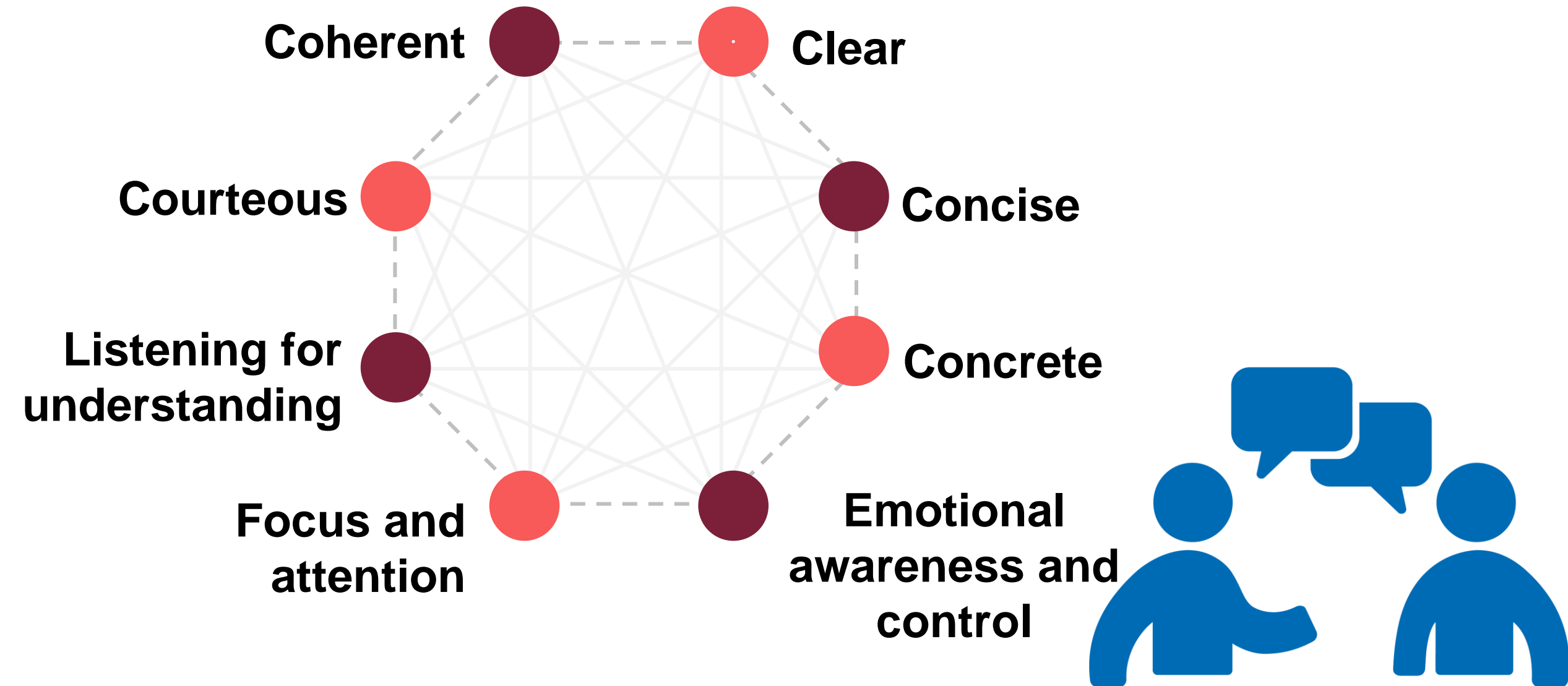


Interpersonal	Interpretive	Presentational
<ul style="list-style-type: none"> • Two-way communication with active negotiation of meaning among individuals 	<ul style="list-style-type: none"> • One-way communication with no recourse to the active negotiation of meaning with the writer, speaker, or producer 	<ul style="list-style-type: none"> • One-way communication intended for an audience of readers, listeners, or viewers
<ul style="list-style-type: none"> • Spontaneous • Usually involves exchange of information • Meaningful 	<ul style="list-style-type: none"> • Reader, listener or viewer interprets what the author, speaker, or producer wants the receiver of the message to understand 	<ul style="list-style-type: none"> • Presentation of information; not exchange • No direct opportunity for the active negotiation of meaning exists
<ul style="list-style-type: none"> • Participants observe and monitor one another to see how their meanings and intentions are being communicated and make adjustments and clarifications accordingly 	<ul style="list-style-type: none"> • Interpretation differs from comprehension and translation in that it implies the ability to read, listen or view "between the lines," including understanding from within the cultural mindset or perspective 	<ul style="list-style-type: none"> • To ensure the intended audience is successful in its interpretation, the "presenter" needs knowledge of the audience's language and culture
<ul style="list-style-type: none"> • Speaking and listening (conversation) • Reading and writing (text messages, messages on social media, letters) 	<ul style="list-style-type: none"> • Reading of authentic texts (websites, stories and other literature, articles, signs) • Listening to authentic texts (speeches, messages, songs, radio news, ads) • Viewing of authentic materials (videos, movies, presentations, TV shows, commercials, news, plays) 	<ul style="list-style-type: none"> • Writing (messages, articles, advertisements, flyers, brochures, short stories, reports, scripts, Power Point presentations); • Speaking (telling a story, giving a speech, TV or radio news, drama presentations including skits, presentation to jury)

Source:

<https://www.actfl.org/sites/default/files/pdfs/PerformanceDescriptorsLanguageLearners.pdf>

The Characteristics of Effective Communication

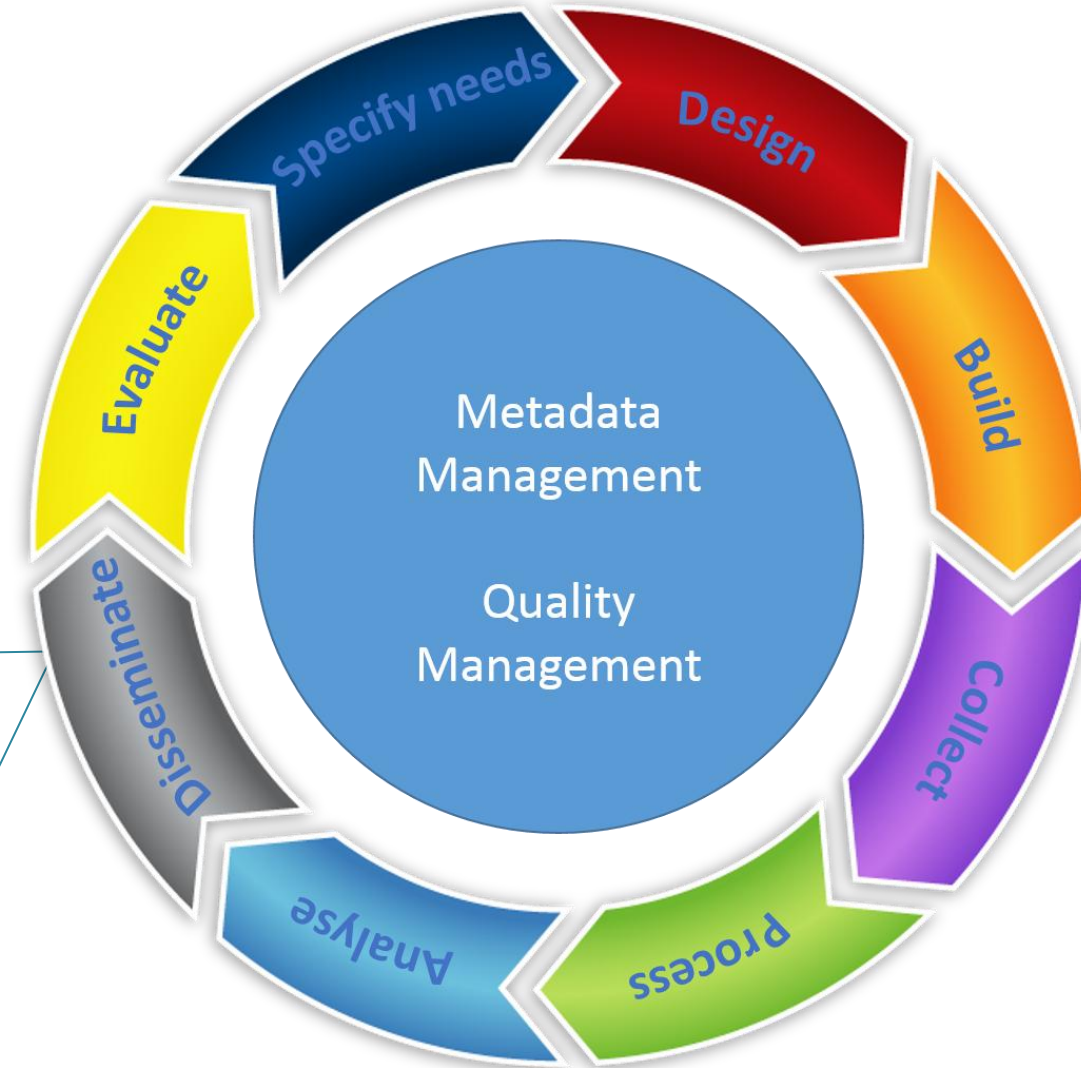


Generic Statistical Business Process Model (GSBPM)

Specify Needs	Design	Build	Collect	Process	Analyse	Disseminate	Evaluate
1.1 Identify needs	2.1 Design outputs	3.1 Build collection instrument	4.1 Create frame & select sample	5.1 Integrate data	6.1 Prepare draft outputs	7.1 Update output systems	8.1 Gather evaluation inputs
1.2 Consult & confirm needs	2.2 Design variable descriptions	3.2 Build or enhance process components	4.2 Set up collection	5.2 Classify & code	6.2 Validate outputs	7.2 Produce dissemination products	8.2 Conduct evaluation
1.3 Establish output objectives	2.3 Design collection	3.3 Build or enhance dissemination components	4.3 Run collection	5.3 Review & validate	6.3 Interpret & explain outputs	7.3 Manage release of dissemination products	8.3 Agree an action plan
1.4 Identify concepts	2.4 Design frame & sample	3.4 Configure workflows	4.4 Finalise collection	5.4 Edit & impute	6.4 Apply disclosure control	7.4 Promote dissemination products	
1.5 Check data availability	2.5 Design processing & analysis	3.5 Test production system		5.5 Derive new variables & units	6.5 Finalise outputs	7.5 Manage user support	
1.6 Prepare business case	2.6 Design production systems & workflow	3.6 Test statistical business process		5.6 Calculate weights			
		3.7 Finalise production system		5.7 Calculate aggregates			
				5.8 Finalise data files			

Disseminate

- ❑ This phase manages the release of the statistical products to customers.
- ❑ It includes all activities associated with assembling and releasing a range of static and dynamic products via a range of channels.
- ❑ These activities support customers to access and use the outputs released by the statistical organisation.
- ❑ For statistical outputs produced regularly, this phase occurs in each iteration.





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18 - 23 AUGUST 2019 ■ KUALA LUMPUR



THANK YOU



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