

ISLAMIC CHAMBER OF COMMERCE AND INDUSTRY

Presentation

By

Dr. Syed Azhar Ibne Hasan

Presentation would cover following points:

- **About Islamic Chamber and its activities**
- **Constraints identified by the Islamic Chamber for development of SMEs**
- **Initiatives taken by the Islamic Chamber in removing these constraints**
- **Establishment and Structure of ICCI-DataBank**
- **Progress made since last meeting held between ICCI-SU/SSC (February 9, 2007)**
- **OIC Businesswomen Information Network**

ISLAMIC CHAMBER OF COMMERCE AND INDUSTRY

- Affiliated organ of Organization of Islamic Conference (OIC)
- Established in 1977
- Headquarters is in Karachi, Pakistan
- Membership comprises of the Chambers, Unions and Federations of Chambers of Commerce and Industry of 57 member countries
- Islamic Chamber's **Mission** is to implement the **Vision** of the OIC Plan of Action's basic principle: **“Facilitating the diversification of trade and production of goods and services in member countries, through an enhanced role of the private sector”**

57- MEMBER COUNTRIES

ISLAMIC STATE OF AFGHANISTAN
REPUBLIC OF ALBANIA
PEOPLE'S DEMOCRATIC REPUBLIC OF ALGERIA
REPUBLIC OF AZERBAIJAN
KINGDOM OF BAHRAIN
PEOPLE'S REPUBLIC OF BANGLADESH
REPUBLIC OF BENIN
BOSNIA HERZEGOVINA
BRUNEI DARUSSALAM
REPUBLIC DEMOCRATIC OF BURKINA FASO
REPUBLIC OF CAMEROON
REPUBLIC OF CHAD
FEDERAL ISLAMIC REPUBLIC OF COMOROS
REPUBLIC OF DJIBOUTI
ARAB REPUBLIC OF
EGYPT
REPUBLIC OF GABON
THE GAMBIA
REPUBLIC OF GUINEA
REPUBLIC OF GUINEA BISSAU
REPUBLIC OF INDONESIA
ISLAMIC REPUBLIC OF IRAN
REPUBLIC OF IRAQ
REPUBLIC OF IVORY COAST
HASHMEITE KINGDOM OF JORDAN
REPUBLIC OF KAZAKHSTAN
STATE OF KUWAIT
KYRGYZ REPUBLIC
REPUBLIC OF LEBANON
THE GREAT SOCIALIST PEOPLE'S LIBYAN ARAB JAMAHIRIYA
MALAYSIA

REPUBLIC OF MALDIVES
REPUBLIC OF MALI
ISLAMIC REPUBLIC OF MAURITANIA
KINGDOM OF MOROCCO
REPUBLIC OF MOZAMBIQUE
REPUBLIC OF NIGER
REPUBLIC OF NIGERIA
SULTANATE OF OMAN
ISLAMIC REPUBLIC OF PAKISTAN
STATE OF PALESTINE
STATE OF QATAR
KINGDOM OF SAUDI ARABIA
REPUBLIC OF SENEGAL
REPUBLIC OF SIERRA LEONE
SOMALIA DEMOCRATIC REPUBLIC
REPUBLIC OF SUDAN
REPUBLIC OF SURINAME
SYRIAN ARAB REPUBLIC
REPUBLIC OF TAJIKISTAN
REPUBLIC OF TOGO
REPUBLIC OF TUNISIA
REPUBLIC OF TURKEY
TURKISH, NORTHERN CYPRUS
REPUBLIC OF TURKMENISTAN
REPUBLIC OF UGANDA
UNITED ARAB EMIRATES
REPUBLIC OF UZBEKISTAN
REPUBLIC OF YEMEN

ISLAMIC CHAMBER OF COMMERCE AND INDUSTRY

Activities:

- **Private Sector Meetings**
- **Investment and Privatization Conferences**
- **Tourism Forums**
- **Businesswomen Forums**
- **Training Programs and workshops**

ISLAMIC CHAMBER OF COMMERCE AND INDUSTRY

Constraints identified:

- **In-adequate policy and regulatory framework**
- **Shortages and lack of access to capital**
- **Obsolete technology**
- **Low productivity**
- **Inefficient quality control**
- **Lack of management and marketing skills**
- **Lack of linkages and networking**

ISLAMIC CHAMBER OF COMMERCE AND INDUSTRY

Initiatives taken:

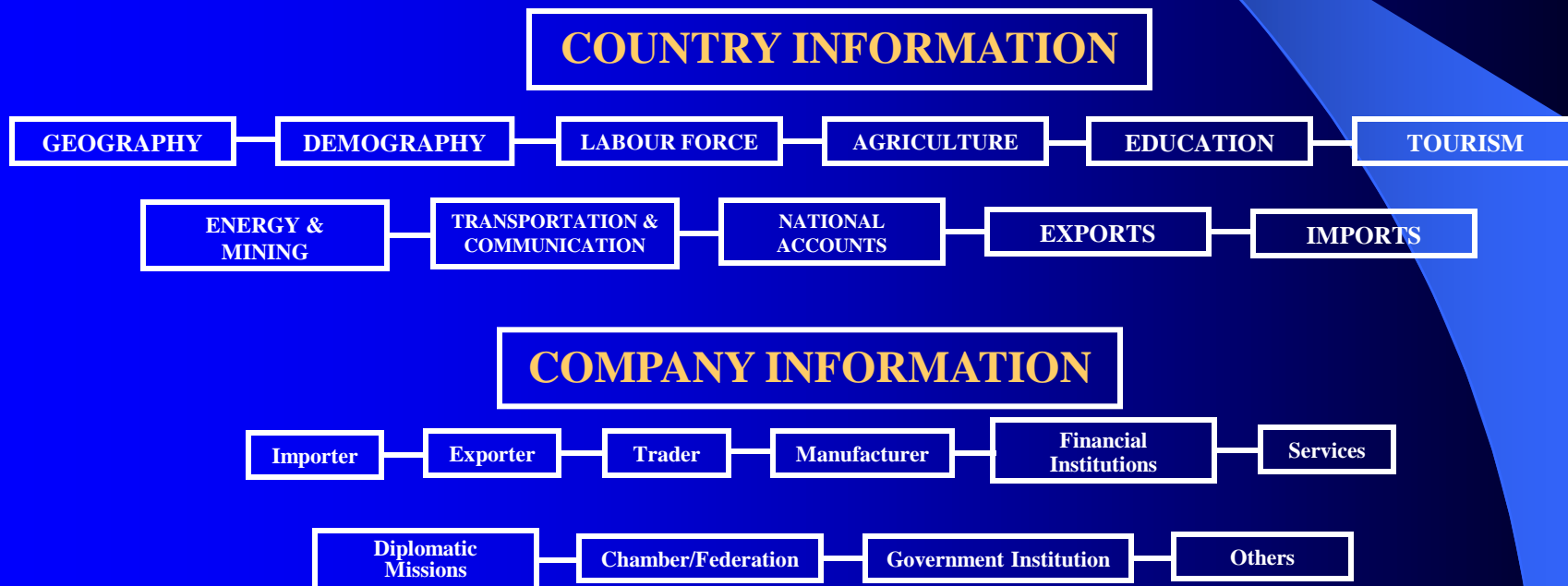
1. Capacity building workshops
2. OIC Network for SMEs Agencies (ONSA)
 - Coordinating exchanges of SME Development Experts between member countries as well as National Chambers of Commerce and Industry.
 - Devising mechanisms and channeling support for technology up-gradation in Member Countries.
 - Developing a Network of Private sector-led SME Associations.
3. Networking of Incubators
4. **ICCI-DataBank**

**ISLAMIC CHAMBER OF
COMMERCE AND INDUSTRY**

DATABANK

ISLAMIC CHAMBER OF COMMERCE AND INDUSTRY DATABANK

Data collected on different sectors will be fed in a systematic form. In future this system would continue to improve basic data methods, collection, and dissemination on sectors like:



DATABANK would store information as follows:

MODULE-I

Address Book / Directory

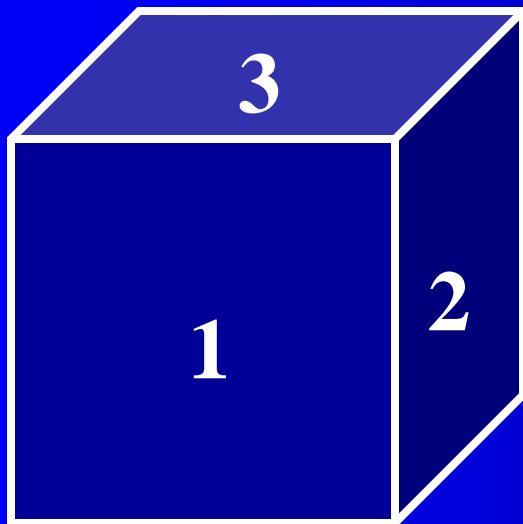
MODULE-II

STATISTICS

MODULE-III

- Cost of doing business
- Investment Laws
- Trade and Investment policies
- Business/Investment Opportunities
- International rules (WTO, Textile, Agriculture etc.)
- Sectoral Reports
- News, Views, Opinions, Research articles and papers

Data would be stored in cubical shape, so that it could be available through various dimensions and dozen of filters can be applied for perfect results.



Cubical Data

- 1- National & Local Chambers & Profiles
- 2- Countries & Profiles
- 3- Companies & Profiles
- 4- Personnel & Profiles
- 5- Import/Export (Filter by Year/Value/Quantity)
- 6- Products & Profiles

COUNTRY NAME:

Turkey

National Chamber

Local Chambers

Companies

Company Profile

Company Name:
Established Since:
Address:
Telephone/PABX:
Fax:
Email:
Web Site:

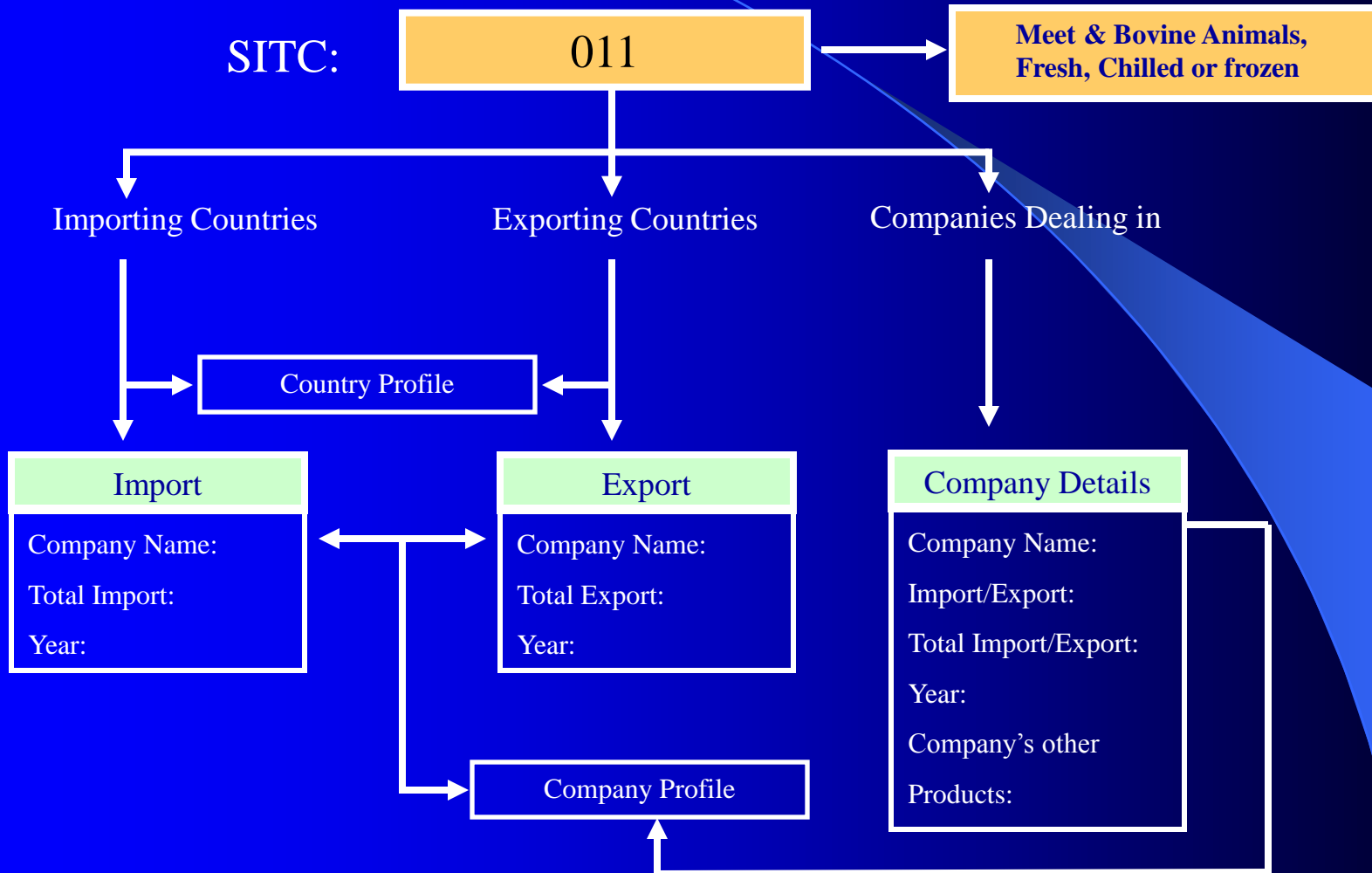
Company Personnel

Name:
Designation:
Telephone:
Mobile:
Email:
Association With any
other Company:

Company Products/Services

Product (SITC)
Import/Export:
Quantity:
Value:
Year:

The data could be available as follows:



MODULE-I

Address Book / Directory

COMPANY INFORMATION

- Address, Telephone, Fax, Email
- Line of Activities
- Company Type
- Business Type
- Exporter / Importer / Trader
- Service Provider
- Financial / Government Institutions
- Chamber / Federation
- Diplomatic Mission

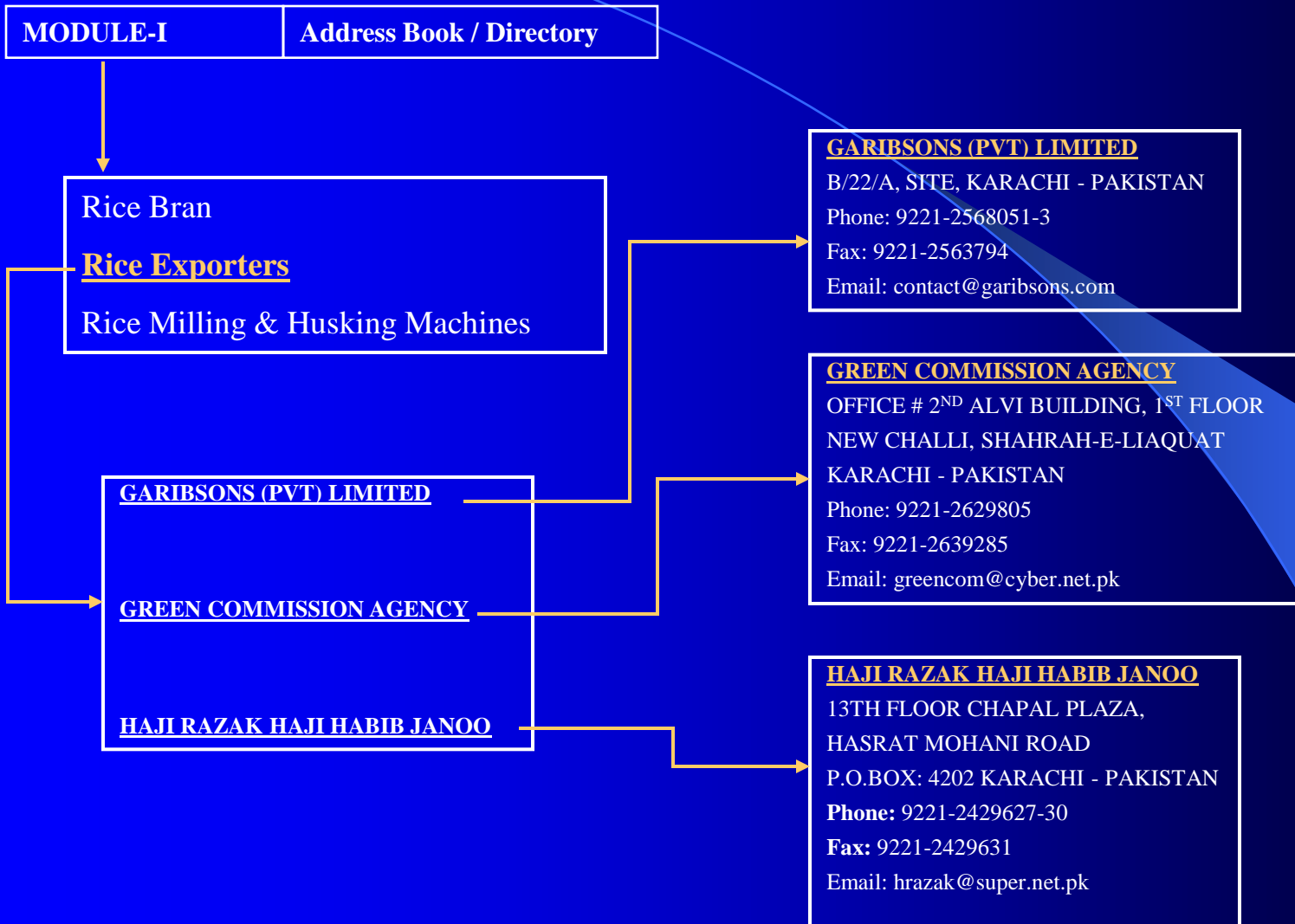
PERSON INFORMATION

- Address, Telephone, Fax, Email
- Designation
- Personal Profile

OTHER INFORMATION

- Company Profile
- Product Profile

EXAMPLE – ICCI Databank



MODULE-II

STATISTICS

1. Geography:
2. People:
3. ECONOMY:
4. RESERVES (MINUS GOLD)
5. INVESTMENT CODE:
6. Agricultural Production
 - a. Primary Crops
 - b. Crops Processed
 - c. Live Animals
 - d. Livestock Primary
7. Agricultural Production Indices
8. Agricultural & Food Trade
9. Means of Production
10. Exports
 - a. Total (Value)
 - b. Partners
 - c. Top 20 products
 - d. Prices
 - e. Product-wise
 - f. Exports by destination
11. Terms of Trade
12. Imports
 - a. Total (Value, Quantity)
 - b. Partners
 - c. Growth Rate
 - d. Top 20 products
 - e. Prices
 - f. Product-wise
 - g. Imports by destination
 - h. Import Tariffs
13. Trade structure by commodity
14. Intra-trade of Regions
15. Islamic countries trade (Value, Percentage)
16. Labour
17. FOREIGN DIRECT INVESTMENT
 - a. FDI inflows (mln. US\$)
 - b. FDI outflows (mln. US\$)
18. FINANCIAL FLOWS
19. TOURISM
20. TELECOMMUNICATIONS

EXAMPLE – Module-II

Islamic Republic of Pakistan

Trade (in Million US\$)

Countries	1999	2000	2001	2002	2003	2004
Total Exports	8,568.61	10,309.43	9,194.00	10,889.00	11,160.20	12,313.30
Total Imports	9,201.60	9,434.00	10,728.92	11,333.00	12,220.30	15,591.80
Intra-Exports	1,527.27	1,886.86	1,959.84	2,091.69	3,171.00	3,307.00
Intra-Imports	3,040.40	3,928.11	4,890.86	4,506.68	5,275.00	7,038.00

Agriculture Production (Quantity in 000 MT)

Commodity	1999	2000	2001	2002	2003	2004
Rice (042)	4,674	5,156	4,803	3,882	4,478	4,848
Wheat (041)	17,858	21,079	19,024	18,227	19,183	19,767
Sugarcane (061)	55,191	46,333	43,606	48,042	52,056	53,419
Cotton (263)	1,495	1,912	1,826	1,805	1,736	1,708

Major Export

Value in Million US\$

Unit Value: US\$

	Unit	2003		2004	
		Value	Unit value	Value	Unit value
Primary commodities		1,263.9			1,275.0
Rice (042)	MT	555.5	305.2	634.5	348.1
Raw Cotton (263)	MT	49.0	889.0	47.7	1,277.8

EXAMPLE – Module-II

Total Commodities export from Pakistan in 2003 (in US\$)

Commodities	Unit/Qty	2003	Commodities	Unit/Qty	2003
Textile & Garments (845)	VALUE	7,457,748	Vegetables (excl. Dried Leguminous)	000'K.G.	26,495
Raw Cotton (263)	M.T.	49,016	Fruit & Vegetable Juices	000'K.G.	5,026
Yarn (651)	VALUE	976,464	Chemical & Pharmaceutical	VALUE	260,931
Fabrics (653)	VALUE	1,405,116	Engineering Group	VALUE	132,507
Garments (845)	VALUE	2,239,281	Marble & Granite/Onyx Mfg.	VALUE	18,399
Madeups (incl. Bedwear) (658)	VALUE	1,688,839	Gems Jewellery	VALUE	24,774
Towels (652)	000'K.G.	374,839	I.T Services	VALUE	20,838
Tents and Canvas (658, 657)	M.T.	73,288	Cement	VALUE	10,737
Art silk & Synthetic Textile (261, 651)	000'SQM.	574,306	Sugar	M.T.	7,434
Rice (042)	M.T.	555,457	Oil Seeds Nuts and Kernals	M.T.	7,234
Leather and Leather Products (incl. Footwear) (611, 612)	VALUE	694,718	Animal Casings/Guts/Stomach/Bladders etc.	000'K.G.	10,153
Sports Goods (894)	VALUE	335,173	Handicrafts N.S.	VALUE	26,790
Wool & Wool Products (268)	VALUE	223,157	Spices (incl. Chillies)	000'K.G.	15,924
Surgical Instruments (774, 872)	VALUE	149,965	Footwear (excl. leather)	000'Pairs	12,491
Petroleum & Petroleum Products (333, 335)	M.T.	248,575	Office & Stationary Supplies	VALUE	2,776
Molasses (061)	M.T.	45,453	Furniture	VALUE	17,539
Meat & Meat Preparation (011,012,016,017)	VALUE	10,575	Silk	VALUE	920
Developmental Categories	VALUE	841,022	Iron & Steel	VALUE	18,239
Fish & Fish Preparations (034)	000'K.G.	134,499	Imitation Jewellery	VALUE	513
Fruits & Vegetables (054, 057)	000'K.G.	114,676	Vaccum Flasks	VALUE	0
Fruits	000'K.G.	83,155	T O T A L	VALUE	11,160,246

Pakistan Trade with Islamic Countries (in Million US\$)

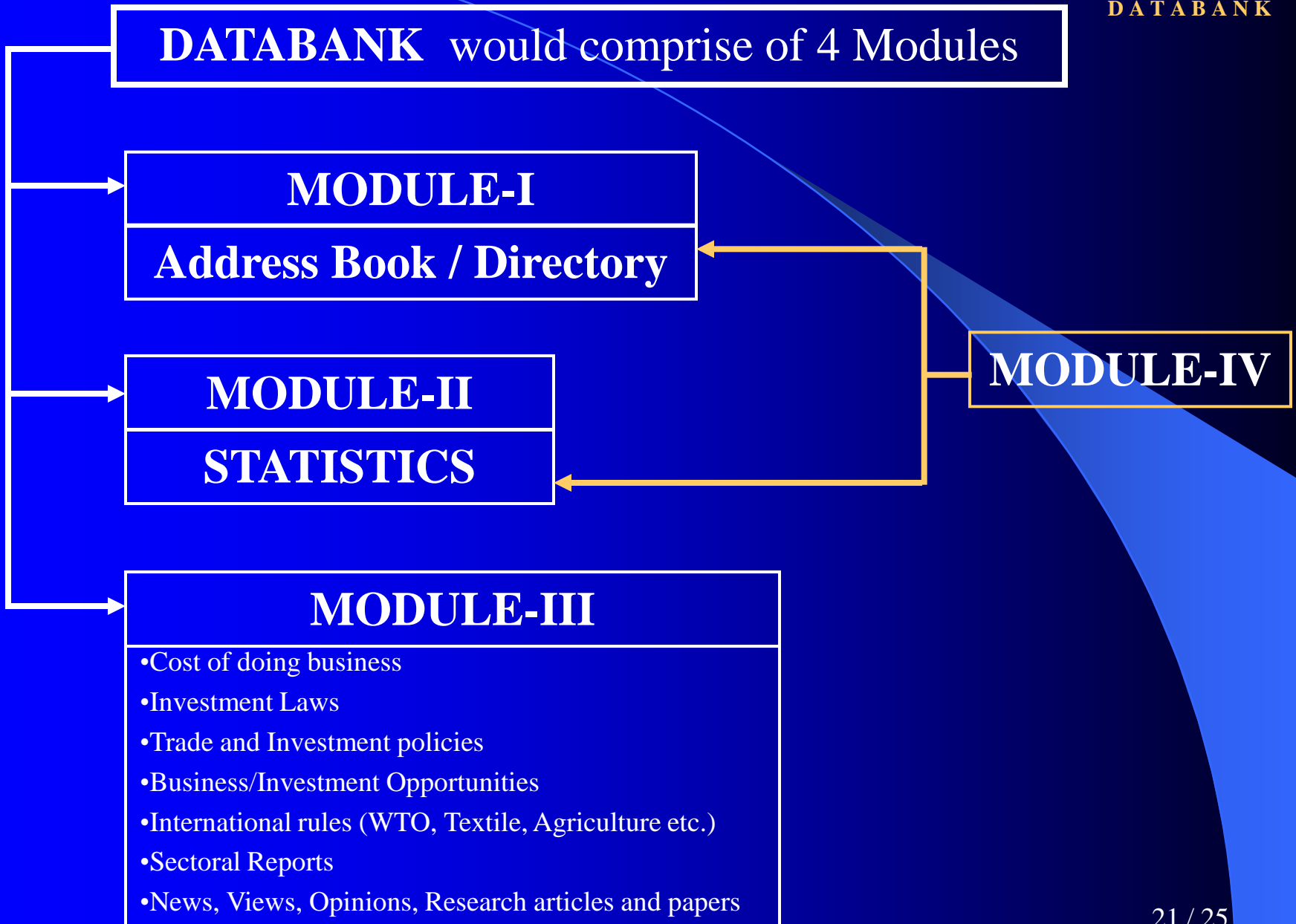
Country	EXPORTS			Country	IMPORTS		
	2002	2003	2004		2002	2003	2004
Afghanistan	142.58	169.28	315.70	Afghanistan	30.09	22.78	34.81
Algeria	3.82	5.61	6.36	Algeria	0.14	0.06	0.29
Bahrain	43.93	43.10	42.10	Bahrain	75.90	58.80	37.50
Bangladesh	133.84	101.14	114.36	Bangladesh	33.27	27.53	32.64
Benin	19.04	7.83	7.85	Benin	1.07	1.11	2.51
Brunei	1.26	0.93	3.86	Brunei	0.30	0.91	1.35
Cameroon	5.78	2.56	3.24	Cameroon	0.64	1.95	4.19
Cote d'Ivoire	15.32	2.89	0.23	Cote d'Ivoire	0.28	1.23	2.61
Egypt	40.98	38.72	55.71	Egypt	30.07	33.16	35.11
Indonesia	135.94	76.81	73.38	Indonesia	162.34	242.08	258.02
Iran	24.00	29.20	63.16	Iran	0.18	0.23	-
Jordan	15.90	28.43	26.89	Jordan	31.82	28.31	49.01
Kazakhstan	9.53	8.59	10.32	Kazakhstan	0.44	0.34	0.03
Kuwait	45.73	58.36	70.71	Kuwait	959.06	734.32	805.31
Lebanon	10.49	10.77	9.66	Lebanon	0.29	0.52	0.22
Malaysia	50.68	51.76	78.46	Malaysia	429.21	456.14	566.98
Morocco	14.22	10.16	13.57	Morocco	38.07	45.76	36.66
Oman	43.72	47.28	42.44	Oman	25.55	6.83	10.94
Qatar	36.26	32.51	33.50	Qatar	27.24	38.90	23.10
Saudi Arabia	274.13	330.42	476.82	Saudi Arabia	1,252.70	1,202.25	1,303.37
Sudan	5.90	11.56	15.38	Sudan	2.86	4.62	7.56
Syria	5.91	5.35	17.81	Syria	1.82	13.28	6.87
Tunisia	9.98	14.64	13.11	Tunisia	9.71	7.55	16.85
Turkey	100.16	98.26	146.31	Turkey	47.48	34.70	125.84
UAE	628.56	727.47	1,039.17	UAE	1,336.90	1,353.94	1,509.64
Yemen	27.35	35.29	47.65	Yemen	2.80	6.46	4.14

Pakistan's balance of Trade with KSA (in Million US\$)

Year	Exports	Imports	Balance
2001	214.77	922.97	- 708.20
2002	274.13	1,252.70	- 978.57
2003	330.42	1,202.25	- 872.13
2004	476.82	1,303.37	- 826.55

Rice Exports to Islamic Countries (in Million US\$)

Countries	1999	2000	2001	2002	2003	2004
Kingdom of Saudi Arabia	45.74	28.97	40.06	39.53	30.25	...
Kingdom of Bahrain	9.52	12.72	12.72	14.93	12.42	...
State of Kuwait	6.81	9.44	15.21	14.7	12.82	...
State of Qatar	15.17	12.18	12.16	25.29	16.54	...
Sultanate of Oman	24.43	34.24	28.14	33.47	20.43	21.19
United Arab Emirates	79.42	79.05	106.49	106.03	99.56	...



MODULE-IV

Would provide a link between

- **Companies and Statistics {total exports of a particular commodity (country-wise), name of the companies exporting the commodity (quantity-wise and value-wise)}**
- **Provide secondary data to analyze particular commodity imports from various countries (quantity and value wise)**
- **List of companies involved in imports and exports (commodity-wise)**

EXAMPLE – MODULE-IV

MODULE-I Address Book / Directory

MODULE-II STATISTICS

Rice Bran
Rice Exporters
Rice Milling & Husking Machines

GARIBSONS (PVT) LIMITED
B/22/A, SITE, KARACHI - PAKISTAN
Phone: 9221-2568051-3 Firm Status: Private Limited
Fax: 9221-2563794 Business Nature: Exporter
Email: contact@garibsons.com

GREEN COMMISSION AGENCY
OFFICE # 2ND ALVI BUILDING, 1ST FLOOR
NEW CHALLI, SHAHRAH-E-LIAQUAT
KARACHI - PAKISTAN
Phone: 9221-2629805 Firm Status: Proprietor
Fax: 9221-2639285 Business Nature: Exporter
Email: greencom@cyber.net.pk

HAJI RAZAK HAJI HABIB JANOO
13TH FLOOR CHAPAL PLAZA,
HASRAT MOHANI ROAD
P.O.BOX: 4202 KARACHI - PAKISTAN
Phone: 9221-2429627-30 Firm Status: Partnership
Fax: 9221-2429631 Business Nature: Exporter
Email: hrazak@super.net.pk

Exports
Imports

Pakistan Total Rice Export

Year	Qty (000 MT)	Amt. in \$ (M)
1998	450.15	15.00
1999	605.85	18.90
2000	915.01	26.74

Year	Amt. in Rs (M)	Amt. in \$ (M)
1998	29.7	0.63
1999	37.72	0.74

Year	Amt. in Rs (M)	Amt. in \$ (M)
1998	-	-
1999	142	8.97

Year	Amt. in Rs (M)	Amt. in \$ (M)
1998	496.64	9.74
1999	163	3.47



Thank You