



# Transforming and Capturing Indonesia's Economic Growth

**Presented by:** 

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# myths & realities

# **MYTHS**

- Indonesian economy is relatively unstable
- 2. Economic growth centers almost exclusively on Metropolitan Cities
- 3. Indonesia follows the Asian Tigers' export-driven growth model
- 4. Resources are the economys main drivers
- 5. Growth has come largely from an expanding workforce

**Source: McKinsey Global Institute** 

# REALITIES

- Indonesia's economy has the most consistent growth rate among any OECD or BRICS country over the past ten years
- Large and midsize cities are growing faster than Jakarta
- Non-commodity exports have a much lower share of GDP in Indonesia than Malaysia or Thailand
- The resources sector's share of the economy has fallen over the past decade
- Increasing productivity has been the main driver of GDP growth

# **Indonesia Today and in 2030**

2013

2030

16<sup>th</sup> largest economy in the world

9<sup>th</sup> largest economy in the world

45 million members of the consuming class

135 million members of the consuming class

53% population in cities producing 74% of GDP

71% population in cities producing 86% of GDP

55 million skilled workers

113 million skilled workers needed

**\$ 0.5 trillion** market opportunity in consumer services, agriculture and fisheries, resources and education

\$ 1.8 trillion market opportunity in consumer services, agriculture and fisheries, resources and education

**Source: McKinsey Global Institute** 

### INDONESIA STATED AS "ONE OF THE FIVE MAJOR COUNTRIES IN ASIA WITH STABLE GROWTH MOMENTUM"

Table 1: Composite Leading Indicators\*\*

	Ratio to trend, amplitude adjusted (long termsverage =100)				Month on Month change			je	Year on Year change (%)	Growth cyde outlook		
	2013		2014			2013		2014			Latest	
5 —	Nov I	Dec	Jan	Feb	Mar	Nov	Dec	Jan	Feb M	Mar	month	
OECD Area	100.6	100.6	100.6	100.6	100.6	0.05	0.02	0,00	0.00	0,01	0,65	stable growth momentum
Euro Area	100.7	100.9	101.0	101.1	101.2	0.17	0.15	0.13	0.10	0.08	1.85	positive change in momentum
Major Five Asia*	99.5	99.4	99.3	99.2	99.1	-0.06	-0.09	-0.11	-0.11	-0.07	-0.80	stable growth momentum
Major Seven	100.7	100.7	100.7	100.7	100.6	0.04	0.00	-0.03	-0.02	-0.01	0.66	stable growth momentum
Canada	99.9	99.9	99.9	99.8	99.8	0.01	-0.03	-0.05	-0.04	-0.03	0.34	stable growth momen turn
France	100.2	100.3	100.3	100.4	100.4	0.12	0.09	0.06	0.03	0.02	1.25	stable growth momentum
Japan	101.1	101.1	101.1	101.1	101.0	0.09	0.04	-0.01	-0.05	-0.06	1.07	stable growth momentum
Germany	100.6	100.7	100.8	100.8	100.8	0.13	0.09	0.06	0.02	-0.01	1.32	stable growth momen turn
Italy	100.8	100.9	101.1	101.3	101.5	0.16	0.15	0.17	0.18	0.19	247	positive change in momentum
United Kingdom	101.1	101.2	101.1	101.1	101.0	0.07	0.01	-0.03	-0.05	-0.04	1.06	stable growth momentum
United States	100.6	100.6	100.5	100.4	100.4	-0.03	-0.06	-0.08	-0.05	-0.01	0.11	stable growth momentum
Brazil	98.8	98.7	98.6	98.5	98.4	-0.07	-0.10	-0.12	-0.12	-0.10	-1,69	growth below trend
China	99.4	99.3	99.1	98.9	98.8	-0.09	-0.16	-0.19	-0.19	-0.11	-1.37	growthbelow trend
India	97.9	97.9	97.8	97.7	97.7	-0.10	-0.08	-0.07	-0.06	-0.05	-1,21	growthbelow trend
Russia	99.8	99.7	99.6	99.4	99.2	-0.03	-0.10	-0.17	-0.20	-0.20	-0.29	growthlosingmomentum

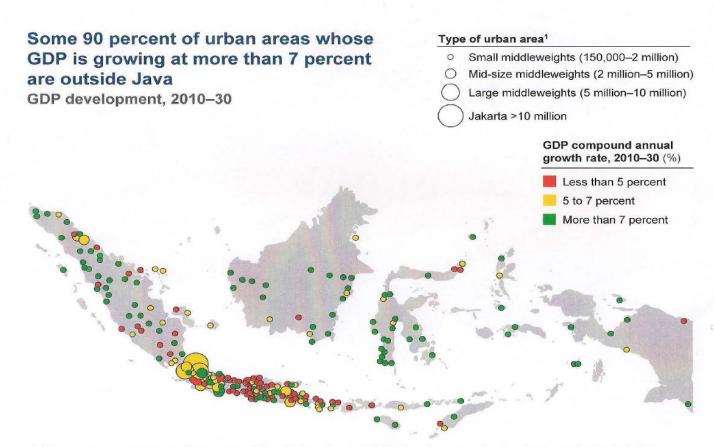
<sup>\*</sup> China, India, Indonesia, Japan and Korea.

http://stats.cecd.org/wbos/default.aspx?datasetcode=MEI\_CLI

<sup>\*\*</sup>CLI data for 33 OECD member countries and 6 OECD non-member economies are available at:

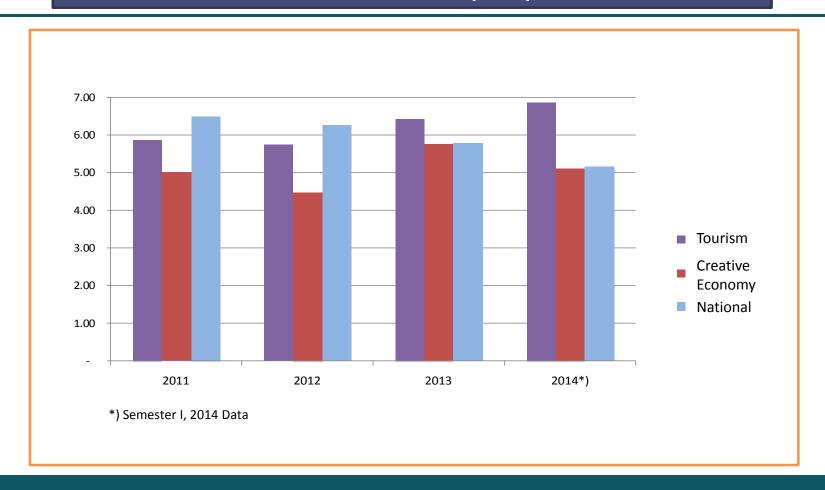
Toba and vicinity  North Sumatera  Kab. Toba Samosir, Kab. Samosir, Kab. Simalungun, Kab. Tapanuli Utara, Kab. Karo, Kab. Humbang Hasundutan dan Kab. Dairi  Muaro Jambi and vicinity  Jambi  Kab. Muaro Jambi  Rab. Muaro Jambi  Rab. Muaro Jambi  Palembang Kota and vicinity  South Sumatera  Kota Palembang, Kab. Muara Enim, Kab. Banyuasin  Heritage  Kota Tua - Sunda Kelapa and vicinity  Kota Tua - Sunda Kelapa and vicinity  Central Java  Kab. Magelang  Berobudur and vicinity  Central Java  Kab. Maglang  Rab. Malang, Kab. Probolinggo, Kab. Pasuruan, Kab.  Borobudur and vicinity  Bali  Kab. Bangli  Geopark  Kab. Bangli  Geopark  Menjangan - Pemuteran and vicinity  Bali  Kab. Balali  Kab. Bal	NO	NATIONAL TOURISM STRATEGIC AREAS	PROVINCE	DISTRICT/ CITY	ATTRACTION TYPOLOGY/ AREA
A Kepulauan Seribu and vicinity DKI Jakarta Kab. Kep. Seribu Marine Kota Tua - Sunda Kelapa and vicinity DKI Jakarta West Jakarta - North Jakarta Heritage Borobudur and vicinity Central Java Kab. Magelang Heritage Borobudur and vicinity Central Java Kab. Magelang Heritage Kota Tua - Sunda Kelapa and vicinity Central Java Kab. Magelang Heritage Borobudur and vicinity East Java Lumajang Ecotourism, Geopark, Heritage Kintamani - Danau Batur and vicinity Bali Kab. Bangli Geopark Menjangan - Pemuteran and vicinity Bali Kab. Bangli Geopark Muriangan - Pemuteran and vicinity Bali Kab. Balli Kab	1	Toba and vicinity	North Sumatera	Kab. Tapanuli Utara, Kab. Karo, Kab. Humbang	Ecotourism, Geopark, Heritage
4Kepulauan Seribu and vicinityDKI JakartaKab. Kep. SeribuMarine5Kota Tua - Sunda Kelapa and vicinityDKI JakartaWest Jakarta - North JakartaHeritage6Borobudur and vicinityCentral JavaKab. MagelangHeritage7Bromo - Tengger - Semeru and vicinityEast JavaKab. Malang, Kab. Probolinggo, Kab. Pasuruan, Kab. LumajangEcotourism, Geopark, Heritage8Kintamani - Danau Batur and vicinityBaliKab. BangliGeopark9Menjangan - Pemuteran and vicinityBaliKab. BullelengEcotourism10Kuta - Sanur - Nusa DuaBaliKab. Babadung, Kota DenpasarMarine11Rinjani and vicinityWest Nusa TenggaraKab. East Lombok, Kab. Central Lombok, Kab. North LombokEcotourism, Geopark12Komodo and vicinityEast Nusa TenggaraKab. West ManggaraiEcotourism, Geopark14Derawan - Sangalaki and vicinityEast RalimantanKab. BerauMarine15Sentarum and vicinityWest KalimantanKab. Seruyan, Kab. West KotawaringinEcotourism16Tanjung Puting and vicinityCentral KalimantanKab. Seruyan, Kab. West KotawaringinEcotourism, Heritage17Toraja and vicinitySouth SulawesiKab. Tana Toraja, Kab North TorajaHeritage18Bunaken and vicinityNorth SulawesiKab. Tana Toraja, Kab North MinahasaMarine19Wakatobi and vicinitySoutheast SulawesiKab. Raja AmpatEcotourism, Marine20Raja	2	Muaro Jambi and vicinity	Jambi	Kab. Muaro Jambi	Heritage
5Kota Tua - Sunda Kelapa and vicinityDKI JakartaWest Jakarta - North JakartaHeritage6Borobudur and vicinityCentral JavaKab. MagelangHeritage7Bromo - Tengger - Semeru and vicinityEast JavaKab. Malang, Kab. Probolinggo, Kab. Pasuruan, Kab.Ecotourism, Geopark, Heritage8Kintamani - Danau Batur and vicinityBaliKab. BangliGeopark9Menjangan - Pemuteran and vicinityBaliKab. BalelangEcotourism10Kuta - Sanur - Nusa DuaBaliKab. Badung, Kota DenpasarMarine11Rinjani and vicinityWest Nusa TenggaraKab. East Lombok, Kab. Central Lombok, Kab. NorthEcotourism12Komodo and vicinityEast Nusa TenggaraKab. West ManggaraiEcotourism13Ende - Kelimutu and vicinityEast Nusa TenggaraKab. EndeEcotourism14Derawan - Sangalaki and vicinityEast KalimantanKab. BerauMarine15Sentarum and vicinityWest KalimantanKab. Kapuas Hulu (Marine, Ecotourism16Tanjung Puting and vicinityCentral KalimantanKab. Seruyan, Kab. West KotawaringinEcotourism, Heritage17Toraja and vicinitySouth SulawesiKab. Tana Toraja, Kab North TorajaHeritage18Bunaken and vicinityNorth SulawesiKab. Manado, Kab. North MinahasaMarine19Wakatobi and vicinitySoutheast SulawesiKab. WakatobiMarine20Raja AmpatEcotourism, Marine21Tanjung	3	Palembang Kota and vicinity	South Sumatera	Kota Palembang, Kab. Muara Enim, Kab. Banyuasin	Heritage
Borobudur and vicinity  Central Java  Kab. Magelang  Rab. Malang, Kab. Probolinggo, Kab. Pasuruan, Kab. Ecotourism, Geopark, Heritage  Kintamani - Danau Batur and vicinity  Menjangan - Pemuteran and vicinity  Menjangan - Pemuteran and vicinity  Rinjani and vicinity  West Nusa Tenggara  Kab. Badung, Kota Denpasar  Kab. Badung, Kota Denpasar  Kab. Badung, Kota Denpasar  Marine  Kab. Badung, Kota Denpasar  Kab. Badung, Kota Denpasar  Kab. Badung, Kota Denpasar  Marine  Kab. Badung, Kota Denpasar  Kab. East Lombok, Kab. North  Lombok  Komodo and vicinity  East Nusa Tenggara  Kab. West Manggarai  Ecotourism  Ecotourism  Derawan - Sangalaki and vicinity  East Nusa Tenggara  Kab. Berau  Marine  Marine  Tanjung Puting and vicinity  Central Kalimantan  Kab. Seruyan, Kab. West Kotawaringin  Toraja and vicinity  North Sulawesi  Kab. Badung, Kota Denpasar  Kab. Central Lombok, Kab. North  Ecotourism, Geopark  Ecotourism, Marine  Ecotourism, Marine  Marine  Marine  Marine  Marine  Ecotourism, Marine	4	Kepulauan Seribu and vicinity	DKI Jakarta	Kab. Kep. Seribu	Marine
Rab. Malang, Kab. Probolinggo, Kab. Pasuruan, Kab. Ecotourism, Geopark, Heritage Lumajang   Ecotourism, Geopark, Heritage Lumajang   Ecotourism, Geopark, Heritage	5	Kota Tua - Sunda Kelapa and vicinity	DKI Jakarta	West Jakarta - North Jakarta	Heritage
Lumajang  Kintamani - Danau Batur and vicinity Menjangan - Pemuteran and vicinity Menjangan - Pemuteran and vicinity Menjangan - Pemuteran and vicinity Mest Nusa Tenggara  Kab. Badung, Kota Denpasar Marine  Kab. East Lombok, Kab. Central Lombok, Kab. North Lombok  Komodo and vicinity  East Nusa Tenggara Kab. West Manggarai Ecotourism  Kab. East Lombok, Kab. Central Lombok, Kab. North Lombok  Ecotourism, Geopark  Ecotourism, Marine	6	Borobudur and vicinity	Central Java	Kab. Magelang	Heritage
9 Menjangan - Pemuteran and vicinity 10 Kuta - Sanur - Nusa Dua 11 Rinjani and vicinity West Nusa Tenggara Lombok 12 Komodo and vicinity East Nusa Tenggara Kab. Bast Lombok, Kab. Central Lombok, Kab. North Lombok 13 Ende - Kelimutu and vicinity East Nusa Tenggara Kab. West Manggarai Ecotourism 14 Derawan - Sangalaki and vicinity East Kalimantan Kab. Berau Marine 15 Sentarum and vicinity West Kalimantan Kab. Kapuas Hulu ( Marine, Ecotourism 16 Tanjung Puting and vicinity South Sulawesi Kab. Tana Toraja, Kab North Toraja Heritage 17 Toraja and vicinity North Sulawesi Kota Manado, Kab. North Minahasa Marine 19 Wakatobi and vicinity Southeast Sulawesi Kab. Wakatobi Marine 20 Raja Ampat West Papua Kab. Raja Ampat Ecotourism, Marine 21 Tanjung Kelayang Bangka Belitung Islands Kab. Belitung West Java Kab. Pangandaran, Kab. Ciamis Ecotourism, Marine	7	Bromo - Tengger - Semeru and vicinity	East Java		Ecotourism, Geopark, Heritage
Rinjani and vicinity  West Nusa Tenggara  Kab. Badung, Kota Denpasar  Kab. East Lombok, Kab. North Lombok  Lombok  Kab. Bast Lombok, Kab. Central Lombok, Kab. North Lombok  Lombok  Kab. East Lombok, Kab. Central Lombok, Kab. North Lombok  Lootourism, Geopark  Lombok  Lombok  Lombok  Lombok  Lombok  Lootourism  Marine  Lootourism, Marine  Lootourism  Lo	8	Kintamani - Danau Batur and vicinity	Bali	Kab. Bangli	Geopark
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Lombok  Ecotourism, Geopark  Lombok  Ecotourism, Geopark  Lombok  Ecotourism, Geopark  Lombok  Ecotourism  Ecotourism  Ecotourism  Ecotourism  Ecotourism  Ecotourism  Ecotourism  Ecotourism  Marine  Ecotourism  Marine  Ecotourism  Marine  Sentarum and vicinity  West Kalimantan  Kab. Berau  Marine, Ecotourism  Ecotourism  Marine  Tanjung Puting and vicinity  Central Kalimantan  Kab. Seruyan, Kab. West Kotawaringin  Ecotourism, Heritage  Toraja and vicinity  South Sulawesi  Kab. Tana Toraja, Kab North Toraja  Heritage  Heritage  Marine  Wakatobi and vicinity  Southeast Sulawesi  Kab. Wakatobi  Marine  West Papua  Kab. Raja Ampat  Ecotourism, Marine  Lombok  Ecotourism  Marine  Ecotourism  Marine  Marine  Lombok  Ecotourism  Marine  Ecotourism  Marine  Marine  Lombok  Ecotourism  Marine  Ecotourism  Marine  Lombok  Marine  Ecotourism  Marine  Lombok  Lombok  Marine  Lotourism  Marine  Lotourism, Marine  Lotourism  Lo	10	Kuta - Sanur - Nusa Dua	Bali	· ·	Marine
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18 Bunaken and vicinity North Sulawesi Kota Manado, Kab. North Minahasa Marine  19 Wakatobi and vicinity Southeast Sulawesi Kab. Wakatobi Marine  20 Raja Ampat West Papua Kab. Raja Ampat Ecotourism, Marine  21 Tanjung Kelayang Bangka Belitung Islands Kab. Belitung Heritage, Marine  22 Weh and vicinity Aceh Kota Sabang Ecotourism, Marine  23 Pangandaran and vicinity West Java Kab. Pangandaran, Kab. Ciamis Ecotourism, Marine  24 Teluk Dalam - Nias and vicinity North Sumatera Kab. Nias Selatan, Kab. Nias Heritage, Marine	16	Tanjung Puting and vicinity	Central Kalimantan	Kab. Seruyan, Kab. West Kotawaringin	Ecotourism, Heritage
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20 Raja Ampat West Papua Kab. Raja Ampat Ecotourism, Marine 21 Tanjung Kelayang Bangka Belitung Islands Kab. Belitung Heritage, Marine 22 Weh and vicinity Aceh Kota Sabang Ecotourism, Marine 23 Pangandaran and vicinity West Java Kab. Pangandaran, Kab. Ciamis Ecotourism, Marine 24 Teluk Dalam - Nias and vicinity North Sumatera Kab. Nias Selatan, Kab. Nias Heritage, Marine	18	Bunaken and vicinity	North Sulawesi	Kota Manado, Kab. North Minahasa	Marine
Tanjung Kelayang Bangka Belitung Islands Kab. Belitung Heritage, Marine  Weh and vicinity Aceh Kota Sabang Ecotourism, Marine  Pangandaran and vicinity West Java Kab. Pangandaran, Kab. Ciamis Ecotourism, Marine  Teluk Dalam - Nias and vicinity North Sumatera Kab. Nias Selatan, Kab. Nias Heritage, Marine	19	Wakatobi and vicinity	Southeast Sulawesi	Kab. Wakatobi	Marine
22Web and vicinityAcehKota SabangEcotourism, Marine23Pangandaran and vicinityWest JavaKab. Pangandaran, Kab. CiamisEcotourism, Marine24Teluk Dalam - Nias and vicinityNorth SumateraKab. Nias Selatan, Kab. NiasHeritage, Marine	20	Raja Ampat	West Papua	Kab. Raja Ampat	Ecotourism, Marine
23Pangandaran and vicinityWest JavaKab. Pangandaran, Kab. CiamisEcotourism, Marine24Teluk Dalam - Nias and vicinityNorth SumateraKab. Nias Selatan, Kab. NiasHeritage, Marine	21	Tanjung Kelayang	Bangka Belitung Islands	Kab. Belitung	Heritage, Marine
24 Teluk Dalam - Nias and vicinity North Sumatera Kab. Nias Selatan, Kab. Nias Heritage, Marine	22	Weh and vicinity	Aceh	Kota Sabang	Ecotourism, Marine
,	23	Pangandaran and vicinity	West Java	Kab. Pangandaran, Kab. Ciamis	Ecotourism, Marine
	24	Teluk Dalam - Nias and vicinity	North Sumatera	Kab. Nias Selatan, Kab. Nias	Heritage, Marine
25 Morotai North Maluku Kab. Pulau Morotai Marine	25	Morotai	North Maluku	Kab. Pulau Morotai	Marine
20 Provinces 45 Districts and cities			20 Provinces	45 Districts and cities	

### **INDONESIA'S GDP DEVELOPMENT, 2010 - 2030**



<sup>1</sup> Urban areas are aggregated areas consisting of cities (*kota*) and districts (*kapupaten*) rather than specific city jurisdictions, SOURCE: 2010 Population Census, Indonesia's Central Bureau of Statistics; McKinsey Global Institute analysis

# Tourism Growth Rate GDP, Creative Economy and National Year 2011-2014 (in %)



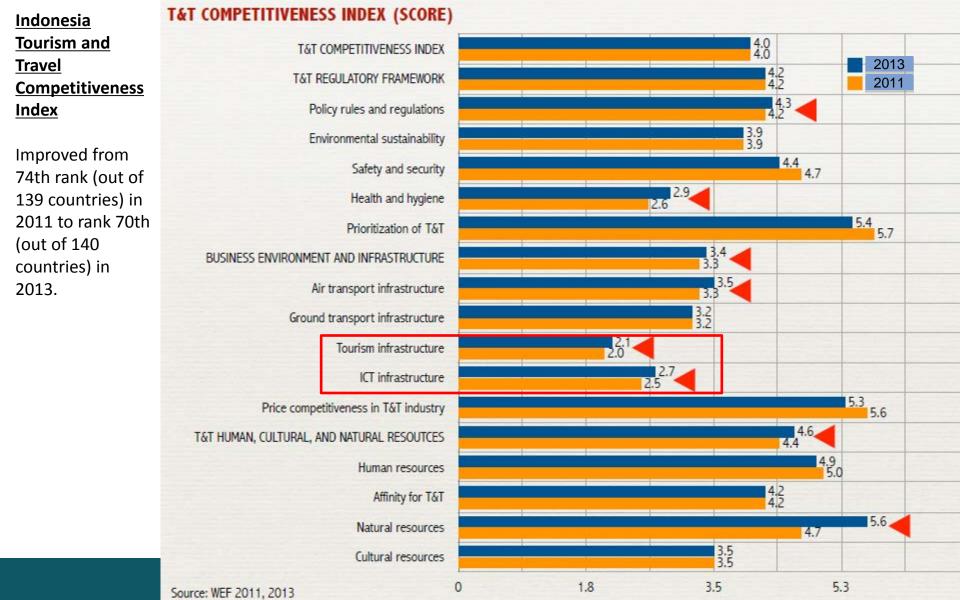
# TOURISM PERFORMANCE IN NATIONAL ECONOMY BASED ON ECONOMIC INDICATORS IN THREE SECTORS (HOTEL, RESTAURANT, RECREATION & ENTERTAINMENT) Quarter I – II 2013 vs 2014

NO	URAIAN	T I-TII 2013**)	T I-TII 2014***)	
1	ADHB (trilliun Rp)			
	PDB NASIONAL	4,356.40	4,572.37	
	PDB PARIWISATA	132.36	136.76	
	Hotel	18.72	19.51	
	Restoran	101.08	104.06	
	Rekreasi & Hiburan	12.57	13.18	
2	ADHK 2000 (trilliun Rp)			
	PDB NASIONAL	1,360.46	1,430.79	
	PDB PARIWISATA	46.19	49.36	
	Hotel	10.33	11.24	
	Restoran	29.89	31.59	
	Rekreasi & Hiburan	5.97	6.53	
3	Pertumbuhan Ekonomi y.o.y (%			
	PDB NASIONAL	5.89	5.17	
	PDB PARIWISATA	6.63	6.86	
4	KONTRIBUSI PDB PARIWISATA			
	PDB PARIWISATA	3.04	2.99	
	Hotel	0.43	0.43	
	Restoran	2.32	2.28	
	Rekreasi & Hiburan	0.29	0.29	

Sumber : BPS (diolah kembali oleh Pusdatin) Keterangan :

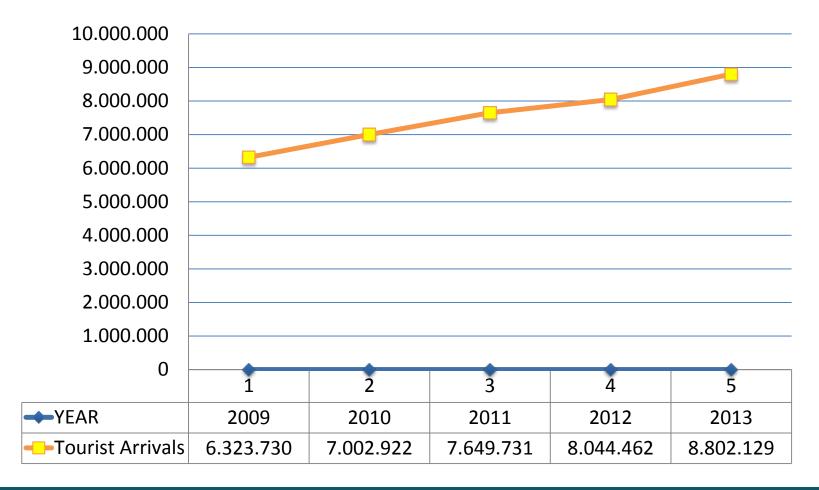
- \*) Angka sementara
- \*\*) Angka sangat sementara
  - ADHK: Atas Dasar Harga Konstan

- Tourism GDP in 3 (three) sub-sectors (hotel, restaurant and entertainment services and recreation) based on Curent Market Prices (ADHB) until II quarter of 2014\*\*\*) has reached 136.76 trilion rupiah or an increase of 3,32% compared to the same period in 2013\*\*) with the amount of 132.36 trilion rupiah.
- Tourism GDP Growth rate until II quarter of 2014\*\*\*) has reached 6,86%. This number is above the national GDP growth rate in the same period of 2014\*\*\*) with the amount of 5,17% and above tourism GDP growth rate in the same period of 2013\*\*) with the amount of 6,63%
- Tourism GDP contribution in 3 (three) subsectors towards national GDP based on Curent Market Prices (ADHB) until II quarter of 2014\*\*\*) has reached 2,99%



### INTERNATIONAL VISITORS ARRIVALS

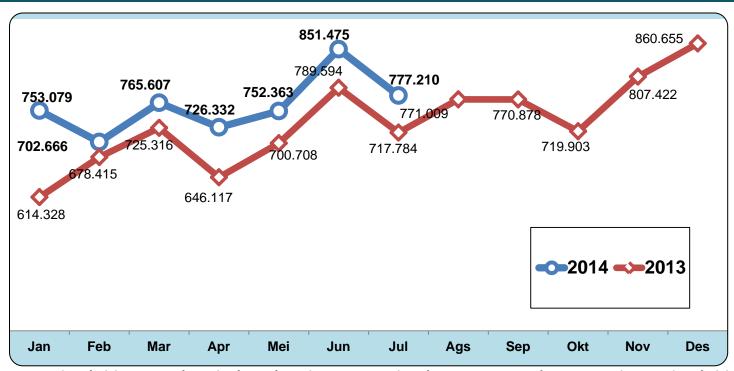
Period: 2009 -2013



### AVERAGE EXPENDITURE AND FOREIGN EXCHANGE EARNING

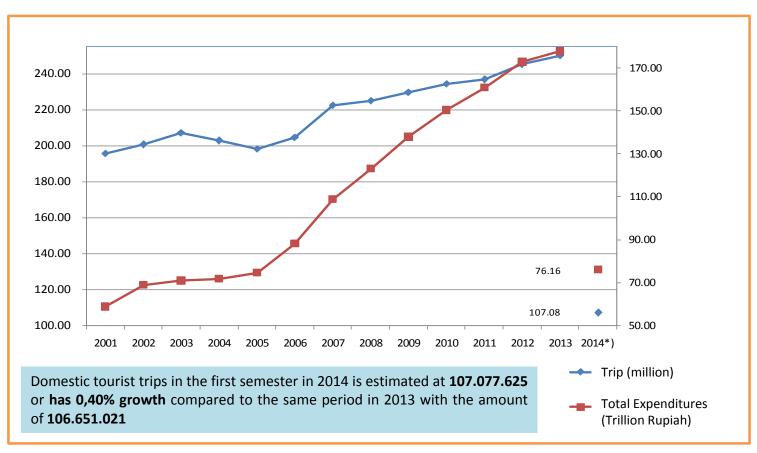


# INTERNATIONAL VISITORS MONTHLY VISIT 2014 vs 2013



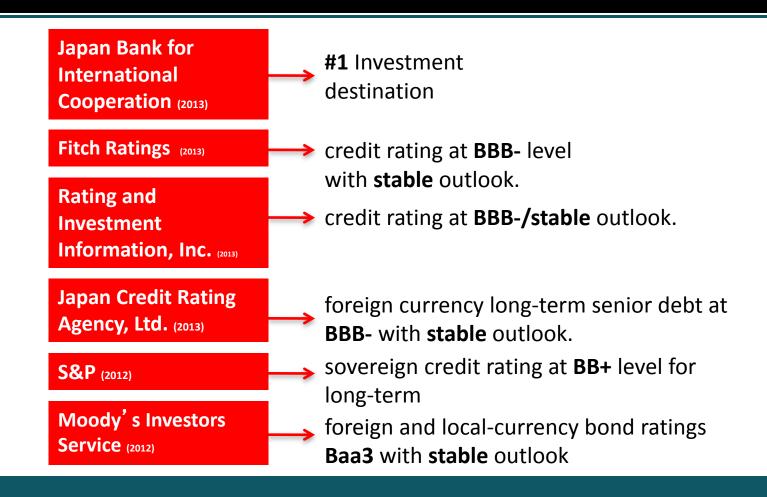
- International visitors to Indonesia through entire entrances in July 2014 amounted to 777.210 international visitors or an increase of 8,28% compared to July 2013 with the amount of 717.784 international visitors
- Cumulatively, international visitors to Indonesia through entire entrances in January until July 2014 reached
   5.328.732 international visitors or an increase of 9,37% compared to January until July 2013 with the amount of
   4.872.262 international visitors

# DOMESTIC TOURIST MOVEMENTS AND EXPENDITURES YEAR 2001 - 2014



Source: Pusdatin, Kemenparekraf

### INDONESIA INVESTMENT COMPETITIVENESS



### PRESIDENTIAL REGULATION NUMBER 39 YEAR 2014 ON LIST OF BUSINESS FIELDS CLOSED TO INVESTMENT AND BUSINESS FIELDS OPEN, WITH CONDITION, TO INVESTMENT

**Provision on Business Fields "Any** business fields or types are **open** to investment activity, **except** for **those** declared as being closed and open with certain conditions.". - Article 12 Paragraph (1) Investment Law Number 25 Year 2007

- Closed business fields are certain business fields that are prohibited from conducting any investment activities
- Certain business fields that may **conduct** investment activities under certain requirements

Closed



### Requirements

- Reserved for Micro, Small and Medium Enterprises and Cooperatives
- Partnership
- Capital Ownership: Domestic, Foreign, ASEAN
- Location
- Special Permits

The Investment Coordinating Board of the Republic of Indonesia

### **Tourism Investment Opportunity**

- 1. 100 % of capital share can be owned by foreign investor for the following business:
  - 3 to 5 Star Rated Classified Hotel;
  - Tourism Resort,
  - Golf Course & Driving Range,
  - Convention & Exhibition Center,
  - International Hotel Operator,
  - Tourism Consultant (included Hotel Management)







# **Tourism Investment Opportunity**

- 2. Foreign Equity Participation (51% share owned by foreign investor) for the following business
  - a. 1 and 2 Star Hotel;
  - b. Non Classified Hotel; j. Recreational Parks;
  - c. Motel & Lodging Service;
  - d. Home-stay;
  - e. Catering;
  - f. Spa;
  - g. Amusement Center;
  - h. Bar, Café, Singing Room (karaoke);

- i. Restaurant;
- k. Tour Operator;
- I. PCO (Professional Conference **Organizer**)
- m. Impresario;
- n. Tourism Attraction;
- o. Culture and Nature Tourism (except in conservation site).





# Tourism Investment Realization (Hotel and Restaurant)

	1st Semester 2013 (in US\$ Million)	1st Semester 2014 (in US\$ Million)
FDI	96,910	243,035
DDI	22,330	12,956
Total	119,240	255,991

Tourism investment realization growth in the 1st semester of 2014 has grown up to **114.68%** compared to investment realization in the 1st semester of 2013

(in US\$ Juta)	Q1 2013	Q1 2014	Growth	Q2 2013	Q2 2014	Growth
FDI	31,170	117,240	276.13%	65,740	125,795	91,35%
DDI	5,340	12,888	141.35%	16,990	0,068	-99,60%
Total	36,510	130,128	256.42%	82,730	125,863	52,14%

# **DISCOVER INDONESIA TOURISM**

Province) & Eight Islands (NW

Sumbawa)

**Special Interest** 

Bugam Raya (Central of Kalimantan

*Province*)

Bunaken

INVESTMENT OPPORTUNITIES								
Small Islands	Bali Beyond	Sumatera Island	Eco Region	Sulawesi Island				
Wakatobi Regency (Southeast	Mandalika Resort Lombok (West Nusa	Bono Tidal RiverBore (Riau Province)	Tanjung Ringgit (West Nusa Tenggara	Manado				

Tobasa, Regency of

Lake Toba (North

Lake Toba (North Sumatra Province)

Sumatra Province)

Samosir, Regency of

Sulawesi Province)

Archipelago (Riau

Islands Province)

Matakus Marine

Tourism Triangle

(Maluku Province)

Belitung (Bangka Belitung Province)

Sabang (Aceh Province)

Bintan Island (Kanulauan Diau

Anambas

Tenggara Province)

Mekaki Bay (West

Medana Bay Marina

(West Nusa Tenggara

Nusa Tenggara

Province)

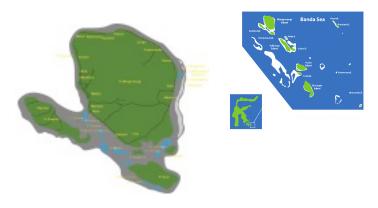
Province)

# **Small Islands Opportunities**

## Wakatobi Regency (South-east Sulawesi Province)

### **Total Area**

3500 ha



### **Access**

- Daily jetfoil services Baubau, mostly departing from Kendari and Makassar, with transit at Baubau. The only point of arrival by air is Matahora airport of Wangi wangi. Kendari and Makassar (Ujung Pandang) are both served from Jakarta and Bali.
- There are regular passengers ferry services between the main islands of Wakatobi.

### **Investment Opportunities**

- Hotels and serviced accommodation
- Spas and managed residential estates
- Village based landed residential
- Retail, Restaurant, and Theme Leisure
- Entertainment facilities
- International airport
- Beachfront development sites
- Maleone village
- Extensive Marine Protection Area







### Anambas Archipelago (Riau Island Province)

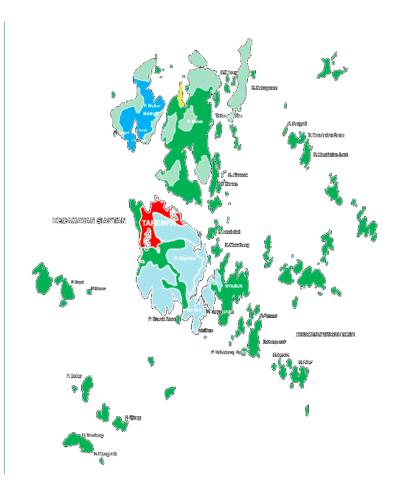
### **Total Area**

Land area of regency: 637.1 sq.km. Total area of regency: 46,664 sq.km.

### Access

- Turbo-prop planes (1hr trip time) originate 6 days/week from Tanjung Pinang, Bintan, or Batam. Currently the only airport in Anambas is at Palmatak, on Matak Island.
- Small water taxis and larger ferries (about 18hrs trip time) connect Matak to Tarempa, the regency capital 2x/month.
- A high speed ferry crosses (9 hrs trip time) 3x/week. Of four ports, in Anambas Regency, only two receive large ferries, Tarempa and Letung.

Anambas sits on regional cruise ship corridors linking Singapore, Phillipines and Hong kong. The regency may accommodate a terminal for mid size cruise ships in the future.



### **Investment Opportunities**

The regency administration has identified several beaches or islands prime for development. Individual beachfront parcels or islands may be acquired by private sector entities for eco – sensitive development of:

- •Small boutique hotels, ranging from 3 to 5 star
- •Boutique integrated spas and managed residential estates
- •Stilt building at water edge or upon piers extended to deep water
- Water based tourism and sport facilities
- •"Living History" ethnic village boutique hotel and restaurants within traditional
- "Fishing Village" style houses and public gathering places
- •Waterfront boardwalk with family leisure and entertainment facilities
- •Waterfront conference / convention facilities



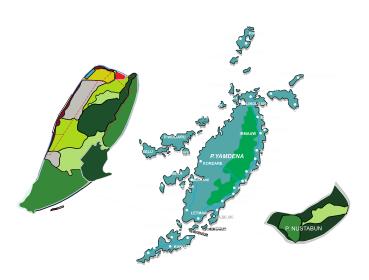


## MAN Marine Tourism Triangle (Maluku Province)

#### **Total Area**

Saumlaki Regency has two islands to be developed:

Matakus Island; 474 Ha inhabited and Nustabun Island 100 Ha; uninhabited.



#### Access

- •Between Express Air and Trigana, flights by Turbo prop planes originate daily from Ambon Pattimura Airport to Saumlaki Olilit Airport
- •Two large ferries each ply the sea routes between Saumlaki and Central Maluku (Ambon) and Papua. Traditional wooden vessels and fiberglass speedboats run frequently between Yamdena Island and its inhabited neighbors. Altogether there are some 170 small islands, few permanently inhabited. Air access from Darwin may be enabled by means of a new airport with international capabilities, to be developed in Saumlaki. As MTB is the first point of landfall for yachts participating in Sail Indonesia, also originating from Darwin, commercial opportunity exists for a substantial yacht marina in the vicinity of Saumlaki / Matakus





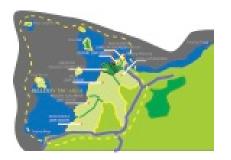
### **Investment Opportunities**

- •Expansion of existing village and related support services
- •Fishing boat harbor and land-side facilities for processing and chilled storage of fresh fish, and facilities for seaweed dying and processing
- •Major yacht marina and moorings, with full land-side facilities including various grades of accommodations, food and beverage outlets, local arts and crafts outlets, family sport and recreation club, as well as maintenance chandlery and fuel / water facilities
- •High end hotel facilities in resort format with individual single and multi-room villas having their own pools, and variety of food and beverage outlets, business center, and extensive health / integrated spa facilities
- •Main and subsidiary arrival jetties with associated facilities, to accommodate speedboats, traditional wood hulled ferries, float planes and helicopters

# Belitung (Bangka Belitung Province)

### **Total Area**

300 - 500 ha







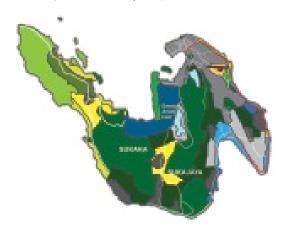
### Access

- •There are several daily flights from Soekarno Hatta Airport, Jakarta to Tanjung Pandan, Belitung. Flight takes 45 minutes
- •3-hour drive by public bus from Mentok to Pangkalpinang, the capital of Kepulauan Bangka Belitung
- •There are ships heading to Bangka from Jakarta and Jetfoil from Palembang. It takes about 3 hours by jetfoil from Bom Baru Palembang to Tanjung Kalian in Mentok, West Bangka. The ships schedule from Tanjung Priok to Pangkalpinang or to Belinyu in Bangka as well as from Tanjung Priok to Tanjung Pandan or Tanjung Ru in Belitung are nevertheless irregular that you need to confirm beforehand with the port administrator

### Sabang (Aceh Province)

**Total Area** 

100 ha (5 different spots)



### **Investment Opportunities**

- Port Service (Docking yard)
- Infrastructure for Port (Marina)
- Cruise Destination (Travel Agents)
- Green Power Plant
- Golf
- International Restaurant
- Hotel, Bungalow, and Resort
- Jungleland

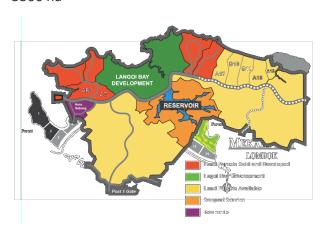
#### Access

- •Sultan Iskandar Muda International Airport, also called Banda Aceh International Airport is the airport located 13,5 kilometers Southeast of the capital of Aceh Province, Banda Aceh.
- •The most commonly used access from Banda Aceh to Sabang by sea and usually using sea transportation with facilities available, such as passenger ships (fast) and ship (slow). Passenger ships operate 2 times a day in the morning and evening, with departures that have been defined. Similarly, passenger ships, cargo ships also operate day-to-day but only once a day, at a rate that is not so expensive and provide comfort for passengers only once a day with travel time approximately 1 until 2 hour drive

## Bintan Island (Kepulauan Riau Province)

### **Total Area**

3500 ha



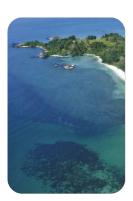
### **Investment Opportunities**

- a) Prime beachfront resorts
- b) Idyllic resort homes
- c) Retail
- d) Spa
- e) F&B
- f) Golf Course
- g) Retirement village

#### Access

Airport: Private-tourist Airport 35 minutes by road from Lagoi Bay Suitable for 737 and A320 aircraft Mainly domestic and regional routes charters and private jets multiple daily flights from major Indonesian cities via Hang Nadim airport in Batam direct air services to Kijang airport in Bintan Sriwijaya – 2x daily from Jakarta Sky Aviation – 7x weekly from Pekanbaru Batavia Air – 7x weekly from Jakarta Lion Air – 5x weekly from Jakarta By Road: 35 minutes by road from Lagoi Bay

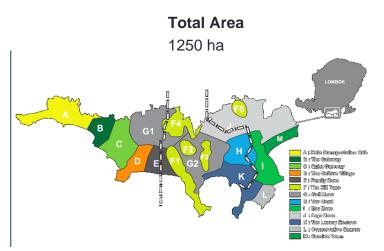
By Sea: There are regular speedboat services plying Telaga Punggur Ferry Terminal, Batam and Bandar Bentan Telani Ferry Terminal, Bintan resorts. The journey takes approximately 45 minutes. Special chartered boat arrangements can also be made between Nongsa Ferry Terminal, Batam and Bandar bendan Telani Ferry Terminal, Bintan Resorts.





# **Bali and Beyond Opportunities**

## Mandalika Resort Lombok (West Nusa Tenggara Barat)



### **Investment Opportunities**

- •Two 18 holes golf course and associated facilities
- Extensive land and sea sport / activities
- •Upmarket hotels, condotels, serviced villa compounds
- •Wellness centers and Medical centers
- Gated residential/ retirement communities
- •Commercial & Retail center; Food & Beverages Outlets
- Convention facilities; performances venues
- Entertainment outlets; family amusement attractions
- •Museum; arts & crafts galleries
- •Surface infrastructure roads
- •Transportation facilities; port

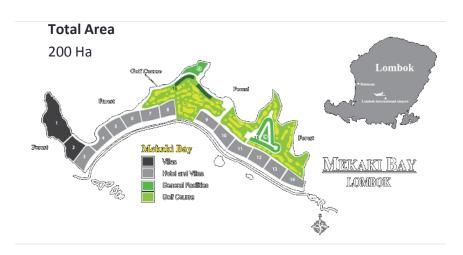
#### Access

- •Lombok International Airport
- •16 Km or 20minutes by car from Lombok International Airport
- •By boat, there are a few that run from Bali via the Gili Isles, the boat trip (dependent upon boat type) can be as little as one hour from Bali to the Gili's, then approximately one and a half hours to the south of Mandalika Resort. Please check the internet for the latest available boat charters as these can change quite frequently. Slow ferry (approximately 5hours) is also available from Bali, arriving at the western port of Lembar with a transfer time of approximately 35minutes.





# Mekaki Bay (West Nusa Tenggara Province)



#### Access

- •There is Lombok International Airport
- •From Lombok International Airport can be access by road it only takes 1,5
- 2 hours to reach Mekaki Bay

### **Investment Opportunities**

Developing tourism attraction such as; Theme park, Hotel, Resort, and Facilities in Biliton Island based on sustainability tourism development



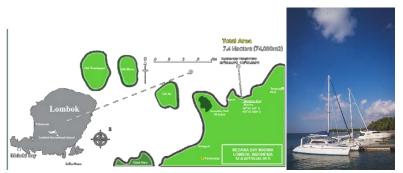




### Medana Bay (West Nusa Tenggara Province)

### **Total Area**

7,4 ha (74.000 m2)

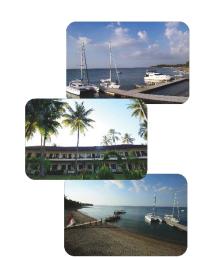


### **Investment Opportunities**

- •Develop a financial model with yield projections for: Midrise apartment block/hotel possible to 10 levels high (about 40 m), hotel of 4 star quality (100 150 rooms) management company, Parkland villas plan.
- •Develop recreational & service facilities: main hotel swimming pool and junior pool, children's playground & safe shaded beachside area, tennis courts and badminton courts, shops and service outlets, hire cars, trekking guides, dive shops, health clinic branch of SOS Medika International, spa and fitness well-being gym, jet ski hire, clubhouse and bar

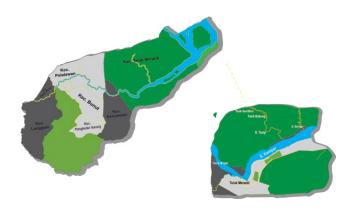
### **Access**

- •The airport for Lombok (LOP) is 25 minutes flying time from Bali (DPS), 50 minutes from Surabaya (SUB), and 1 hour 50 minutes from Jakarta (CKG). Silk Air flies directly to Lombok from Singapore in 3 hours. Lombok airport is 56 km by road from Medana, about a 90 minute drive via the inland road over the hills
- •Regular vehicles ferries run from Lembar to Padang Bai in Bali (4 hours) and from East Lombok across to West Sumbawa (1 hour) and the Newmont mine areas. Fast passenger boats run from Bali direct to nearby Gili Trawangan and the public jetty at Bangsal 6 km away. A dedicated fast boat to Medana from Bali provide dock to dock service with a two hour journey time



# **Sumatera Island Opportunities**

# Bono Tidal RiverBore (Riau Province)



#### Access

There is International Airport at Pekanbaru capital of Riau Province, receives international flights from Singapore and Kuala Lumpur, and domestic flights from Jakarta, Padang, Kuala Namu (Medan) and Batam plus other local airports.

From Pekanbaru, the drive to Pangkalan Kerinci, capital of Pelalawan Regency, is around 70 km and it is another 3 or 4 hours drive to the Bono River Tidal Bore site. There is potential for seaplane service from Batam some 150 km distant.

### **Investment Opportunities**

The concept to develop this area refers to eco – sensitive development of:

- •Hotels of varying sizes, ranging from 3 to 5 star;
- •High end spas and managed residential estates;
- •Theme park (nature tourism / safari style);
- •Extensive retirement focused housing. Active retired residents shall be encouraged to use their skill for community benefit;
- Water based tourism and sport facilities;
- •"Living history" ethnic village boutique hotel and restaurants within traditional Riau style houses and public gathering places;
- •Riverfront boardwalk with family leisure and entertainment facilities:
- •Riverfront conference / convention facilities;



### Tobasa Regency (North Sumatra Province)

#### Access

- The closest airport is at Silangit airport, near Balige, a 40-minute flight from Kualanamu International Airport. Continued 2-hour drive to Parapat
- There is a ferry port that can be used to cross from Parapat to Samosir Island





### **Investment Opportunities**

Developable land at various waterfront and inland locations have been zoned in the Regional District Plan for tourism. Individual parcels may be acquired by private sector entities for eco-sensitive development of:

- •Hotels of varying sizes, ranging from 3 to 7 star;
- •High end spas and managed residential estates;
- •"Living History' village hotel and restaurant within traditional Batak style houses;
- •Waterfront promenade with family leisure and entertainment facilities;
- •Safari park with themed hotel village



# Samosir Regency (North Sumatra Province)

### **Access**

- The closest airport is at Silangit Airport, near Balige.
   A 40-minute flight from Kualanamu International Airport continued 2-hour drive to Parapat
- There is a ferry port that can be used to cross from Parapat to Samosir Island

There are 3 areas of Samosir Regency will be developed, which are:

- 1) Aeknatonang Area, an elevated rolling site, zoned for tourism, some 94 hectares in size, including a charming lake of some 14 Ha, bound on the South by protected rain forest
- 2) Lagundi Area, development area of 28 Ha
- 3) Sigulatti Area







### **Investment Opportunities**

### 1.Aek Natonang Area

An elevated, rolling site, zoned for tourism, 94 Ha. A lake 14 Ha, bound on the South by a protected rain forest. Individual parcels may be acquired by private sector entities for eco-sensitive development of:

Hotels of varying sizes, ranging from 3 to 5 star; High end spas and managed residential estate; Theme park (nature tourism / safari style); Extensive retirement focused on housing; Water based tourism facilities; "Living History" ethnic village – boutique hotel and restaurants within traditional Batak style houses and public gathering places; Lakefront conference / convention facilities; Support components may include lakefront boardwalk with family leisure and entertainment.

### 2. Lagundi Area

A development area of 28 Ha, ideally suited to sustainable residential hotel and camping products, supported by a traditional / ethnic village providing all necessary services and water sport facilities. Active retired residents wll be encouraged to use their skills for community benefit

### 3. Sigullatti Area

A proposal for UNESCO recognition of the Regency cluster and protected forests around Lake Toba, plus the island of Samosir is under preparation. Investors are encouraged to enter public – private development aggreements that will generate naming rights for the most spectacular geological formations to be included in the Geo – Park application

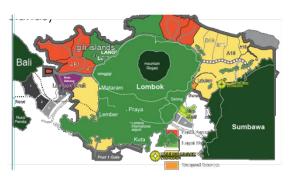
# **Eco Region Opportunities**

# Tanjung Ringgit (West Nusa Tenggara Province) & Eight Islands (NW Sumbawa)

#### **Total Area**

400 ha (Tanjung Ringgit)

20 000 ha /Eight





### **Access**

Airport: Lombok International Airport

By road: 1,5 hours from the airport to Tanjung Ringgit By sea: 20 minutes from Telongelong to Tanjung Ringgit and approximately 1 hour to Eight Islands





### **Investment Opportunities**

- a) Prime beachfront eco-resort and hotels
- b) Sustainable eco-homes and villas
- c) Marinas
- d) Transportation facilities
- e) Renewable energy generation
- f) Dive centres and watersports
- g) Wellness centres and medical centre
- h) Commercial and retail centers
- i) Restaurants and bars

# **Special Interest Opportunities**

# Bugam Raya (Central of Kalimantan Province)

### **Total Area**

105,5 square kilometers



### **Access**

- Regular flights from international airport Soekarno Hatta Jakarta to Iskandar Muda airport - Pangkalan Bun, 1,5hours.
- River ferries, inter-island ferries, freighters and passenger vessels are serviced by port facilities clustered on the river front at Kumai

### **Investment Opportunities**

- Create a major transport interchange between Keraya and Sebuai (Zone KB1). Ensure variety of shuttle links between airport and seaport. Seaport should contain:
  - Inter-island ferry terminal
  - River ferry terminal
  - Cruise ship terminal
  - Super-yacht marina
  - Cruise yacht marina
- Associated with the port, create a high-end waterfront tourism focused district with restaurants, shops, leisure, and entertainment facilities, and all the services normally required by residents and visitor alike
- Eco-friendly development of leisure facilities such as golf courses, themed animal parks and a family oriented water park.
- Some 'floating' hotels in the area.





# VISIT OUR WEBSITE TO UPDATE MORE OPPORTUNITIES ON INDONESIA TOURISM INVESTMENT

http://www.indonesia-tourism-investment.com/





www.indonesia.travel

## TERIMA KASIH - THANK YOU



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