

















#### **Tourism PPPs: Trends, Models and Implementation Areas**



VP Government & Industry Affairs World Travel & Tourism Council

COMCEC 30 September 2014



























### **MISSION**

"To maximise the sustainable growth of the industry by informing governments and wider society of the enormous economic and social benefit that Travel & Tourism brings to the world community"



### MEMBERSHIP DIVERSITY

100 of the world's leading companies in Travel & Tourism





#### FREEDOM TO TRAVEL



- The Impact of Visa Facilitation on Job Creation in the G20 Economies
- The Impact of Visa Facilitation on Job Creation in the APEC Economies
- The Impact of Visa Facilitation in ASEAN Member States
- WEF Smart Travel White Paper



# POLICIES FOR GROWTH

- Travel & Trade Linkages
- Benchmark Study on Industry Comparisons
- Tax Burden on the US Travel & Tourism sector
- Air Passenger Duty Impact Assessment
- Business Travel Research
- Travel & Tourism Investment in the Americas



# TOURISM FOR TOMORROW

- A Career in Travel & Tourism: Undergraduate Perceptions
- Gender Equality and Youth Employment in Travel & Tourism
- The Future of Travel & Tourism Talent
- Hotel Carbon Measurement Initiative (HCMI)
- Environmental and Social Governance Reporting (ESG)
- Tourism for Tomorrow Awards Programme



## **USA NATIONAL TRAVEL & TOURISM OFFICE**

- Travel and Tourism Advisory Board and Tourism Policy Council
- US Export Assistance Centres
- America's Pathways cultural heritage programme
- Shop America Alliance
- Brand USA



## **NEED FOR INVESTMENT**





# **GLOBAL T&T INVESTMENT**

- US\$755 bn T&T investment (2013)
- 4.4% of total investment
- Rising by 5.8% in 2014
- 5.1%/year increase over next 10 years



# PPP - IMPLEMENTATION ARENAS

- POLICY
- MARKETING
- INVESTMENT



## **PPP: POLICY**

- USA
  - Tourism Policy Council
  - Travel and Tourism Advisory Board
- Mexico
  - Tourism Office coordinates actions of federal agencies through Tourism Cabinet
- UK
  - Tourism Council- partnership between government and tourism and hospitality sector focused on improving skills, increasing the quality/quantity of jobs available, and boosting enterprise



## **PPP: MARKETING**

- Brand USA
  - Private sector funding matched 1:1 by government funds (ESTA earnings), up to \$100 million
  - Caribbean
    - CTO- Collaboration to promote as a destination
- Peaks of the Balkans



# **PPP: INVESTMENT**

- Infrastructure airports, highways, rail etc
- Hotels and other development
  - 'Auto-fill' opportunities eg Sochi Olympics
  - Process investment airport development area
  - Competitive advantage ROI in short-term
- Product development & preservation
- Community development and investment
  - Arts and crafts; women; entrepreneurs



## PPP – PATHWAY TO SUCCESS

- Investment opportunity well defined and measurable
- Determine if supply vs demand will be driver
- Clearly frame the incentives and business environment
- Evaluate and ensure workforce needs
- Engage stakeholders from the beginning
- Ensure sustainability through cooperation and partnership





















#### Follow us































